CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

	Contract / Re	vision		Alt Order #	
	1854598	1		08864314	
Product					
OUG JONES FOR SENA	Т				
Contract Dates	Estimate #		·		
2/03/17 - 12/12/17	5105 ,				
<u>Advertiser</u>			Ori	ginal Date	/ Revision
POL/Jones, Doug/D/Sena	ite		1	2/06/17	/ 12/06/17
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	Property	Accour	nt E	xecutive	Sales Office
	WSFA	Ryan E	ddi	ns	HRP-Washingto
	Special Hand	ling			
	<u>Demographic</u>				
	Adults 35+				
	Agy Code	Advert	ser	Code	Product 1/2
	TV13041	836			967
	Agency Ref			Advertiser	Ref
				1	

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
D 2 WSFA 12/06/17 12/06/17 Today in Alabama 530a	528am-6am	:30	NM 0	\$0.00
D 3 WSFA 12/07/17 12/07/17 Today in Alabama 530a	528am-6am	:30	NM 0	\$0.00
D 4 WSFA 12/08/17 12/08/17 Today in Alabama 530a	528am-6am	:30	NM 0	\$0.00
D 5 WSFA 12/05/17 12/05/17 Today In Alabama	6a-7a	:30	NM 0	\$0.00
D 6 WSFA 12/07/17 12/07/17 Today In Alabama	6a-7a	:30	NM 0	\$0.00
D 7 WSFA 12/12/17 12/12/17 Today In Alabama	6a-7a	:30	NM 0	\$0.00
8 WSFA 12/05/17 12/05/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -1 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
9 WSFA 12/06/17 12/06/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
10 WSFA 12/07/17 12/07/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
11 WSFA 12/11/17 12/11/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	9-10am <u>Rate</u> \$50.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/11/17-12/17/17 NBC Today 2 Credited	Start/End Time 9-10am	Weekdays Length Rate M :30 \$50.00	<u>Type</u> NM	
13 WSFA 12/06/17 12/06/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	9-10am <u>Rate</u> \$50.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Today 2 Credited	Start/End Time 9-10am	<u>Weekdays</u> <u>Length</u> <u>Rate</u> w :30 ⋅\$5 0.00	<u>Type</u> NM	
14 WSFA 12/08/17 12/08/17 NBC Today 2	9-10am	:30	NM 0	\$0.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

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| Contract / Revision | Alt Order # | 1854598 / 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 12/06/17 / 12/06/17

	L				
	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time		Rate Type	Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1 Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Today 2 Credited	Rate \$50.00 Start/End Time 9-10am	Weekdays Length	<u>Rate Type</u> 50.00 <i>NM</i>		
15 WSFA 12/06/17 12/06/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1 Spot Ch Date Range Description	<u>Rate</u> \$50.00 <u>Start/End Time</u>	:30 . Weekdays Length	NM <u>Rate Type</u>	0	\$0.00
1 WSFA 12/04/17-12/10/17 NBC Today with Kathie Lee Credited	10-11am	W ;30 \$	50.00 NM		
16 WSFA 12/07/17 12/07/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	10-11am <u>Rate</u> \$50.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Today with Kathie Lee Credited	Start/End Time 10-11am		<u>Rate Type</u> 50.00 NM		
17 WSFA 12/08/17 12/08/17 NBC Today with Kathie Lee Start Date	10-11am <u>Rate</u> \$50.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Today with Kathie Lee Credited	Start/End Time 10-11am	Weekdays Length	<u>Rate Type</u> 50.00 <i>NM</i>		
18 WSFA 12/11/17 12/11/17 ALABAMA LIVE @ 11A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	11-1130Am <u>Rate</u> \$30.00	:30	NM	1	\$30.00
19 WSFA 12/06/17 12/06/17 ALABAMA LIVE @ 11A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	11-1130Am <u>Rate</u> \$30.00	:30	NM	1	\$30.00
20 WSFA 12/07/17 12/07/17 ALABAMA LIVE @ 11A Start Date	11-1130Am <u>Rate</u> \$30.00	:30	NM	1	\$30.00
21 WSFA 12/05/17 12/05/17 ALABAMA LIVE @ 1130AM Start Date	1130A-12P <u>Rate</u> \$30.00	:30	NM	1	\$30.00
22 WSFA 12/06/17 12/06/17 ALABAMA LIVE @ 1130AM Start Date	1130A-12P <u>Rate</u> \$30.00	:30	NM	1	\$30.00
24 WSFA 12/07/17 12/07/17 ALABAMA LIVE @ 1130AM Start Date	1130A-12P <u>Rate</u> \$30.00	:30	NM	1	\$30.00
D 25 WSFA 12/11/17 12/11/17 WSFA 12 News at Noon	12-1230pm	:30	NM	0	\$0.00
26 WSFA 12/06/17 12/06/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	12-1230pm <u>Rate</u> \$100.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Noon Credited	Start/End Time 12-1230pm	Weekdays LengthW :30 \$14	<u>Rate</u> <u>Type</u> 90.00 NM		

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Contract / Revision Alt Order# 1854598 08864314

Contract Dates Product Estimate # 12/03/17 - 12/12/17 DOUG JONES FOR SEI 5105

Advertiser Original Date / Revision 12/06/17 POL/Jones, Doug/D/Sena / 12/06/17

*Line Ch Start Data End Data Description	Start/End Time	Spots/	T a Con ada	A
*Line Ch Start Date End Date Description		Days Length Week Rate	Type Spots	Amount
27 WSFA 12/08/17 12/08/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	12-1230pm <u>Rate</u> \$100.00	:30	NM 0	\$0.00
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Туре	
1 WSFA 12/04/17-12/10/17 WSFA 12 News at Noon	12-1230pm	F :30 \$100.00	NM	
Credited				
D 28 WSFA 12/11/17 12/11/17 NET Days of Our Lives	1230-130p	:30	NM 0	\$0.00
29 WSFA 12/05/17 12/05/17 NET Days of Our Lives	1230-130p	:30	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -1 1	<u>Rate</u> \$150.00			
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 NET Days of Our Lives Credited	1230-130p	-Tu :30 \$150.00	NM	
D 30 WSFA 12/07/17 12/07/17 NET Days of Our Lives	1230-130p	:30	NM 0	\$0.00
D 31 WSFA 12/11/17 12/11/17 RIGHT THIS MINUTES	130-2p	:30	NM 0	\$0.00
D 32 WSFA 12/06/17 12/06/17 RIGHT THIS MINUTES	130-2p	:30	NM 0	\$0.00
D 33 WSFA 12/08/17 12/08/17 RIGHT THIS MINUTES	130-2p	:30	NM 0	\$0.00
34 WSFA 12/11/17 12/11/17 Today in Alabama 430am	430-5a	:30	NM 1	\$5.00
Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 1 1	<u>Rate</u> \$5.00			
D 35 WSFA 12/05/17 12/05/17 HARRY	2-3p	:30	NM 0	\$0.00
D 36 WSFA 12/07/17 12/07/17 HARRY	2-3p	:30	NM 0	\$0.00
D 37 WSFA 12/08/17 12/08/17 HARRY	2-3p	:30 ,	NM 0	\$0.00
38 WSFA 12/11/17 12/11/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 1	\$60.00
Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 1 1	<u>Rate</u> \$60.00			
39 WSFA 12/06/17 12/06/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 1	\$60.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	Rate			
	\$60.00			***
40 WSFA 12/08/17 12/08/17 JUDGE JUDY 2ND RUN Start Date End Date Weekdays Spots/Week	3-330p Rate	:30	NM 1	\$60.00
Week: 12/04/17 12/10/171 1	\$60.00	•		
D 41 WSFA 12/05/17 12/05/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 0	\$0.00
D 42 WSFA 12/07/17 12/07/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 0	\$0.00
D 43 WSFA 12/08/17 12/08/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 0	\$0.00
44 WSFA 12/11/17 12/11/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 1	\$60.00
Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 1 1	<u>Rate</u> \$60.00			
45 WSFA 12/05/17 12/05/17 Today in Alabama 430am	430-5a	:30	NM 1	\$5.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/04/17 12/10/17 -1 1	\$5.00			
46 WSFA 12/05/17 12/05/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 4-430P	:30	NM 1	\$60.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -1 1	<u>Rate</u> \$60.00			
47 WSFA 12/06/17 12/06/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 1	\$60.00

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Alt Order# Contract / Revision 08864314 1854598

Contract Dates Product Estimate # 12/03/17 - 12/12/17 DOUG JONES FOR SEI 5105

Advertiser Original Date / Revision / 12/06/17 12/06/17 POL/Jones, Doug/D/Sena

	Start/End		Spots				
*Line Ch Start Date End Date Description	Time	Days	Length Week	Rate	TypeS	pots	Amount
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	<u>Rate</u> \$60.00						
48 WSFA 12/11/17 12/11/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 1 1	M-F 430-5P Rate		:30		NM	1	\$75.00
49 WSFA 12/06/17 12/06/17 WSFA 12 NEWS AT 4PM	\$75.00 M-F 430-5P		:30		NM	1	\$75.00
Week: 12/04/17 12/10/171 1	<u>Rate</u> \$75.00						
50 WSFA 12/08/17 12/08/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	M-F 430-5P <u>Rate</u> \$75.00		:30	•	NM	1	\$75.00
D 51 WSFA 12/11/17 12/11/17 WSFA 12 News at Five	5-530pm		:30		NM	0	\$0.00
52 WSFA 12/05/17 12/05/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -1 1	5-530pm <u>Rate</u> \$185.00		:30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Five Credited	Start/End Time 5-530pm	Weekday -Tu		<u>Rate</u> \$185.00	<u>Type</u> <i>NM</i>		
53 WSFA 12/07/17 12/07/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	5-530pm <u>Rate</u> \$185.00	<u></u>	:30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Five Credited	Start/End Time 5-530pm	Weekday Th-		<u>Rate</u> \$185.00	<u>Type</u> NM		
D 54 WSFA 12/11/17 12/11/17 WSFA 12 News at Six - MF	6-630pm		:30		NM	0	\$0.00
D 55 WSFA 12/06/17 12/06/17 WSFA 12 News at Six - MF	6-630pm		:30		NM	0	\$0.00
56 WSFA 12/07/17 12/07/17 Today in Alabama 430am Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	430-5a <u>Rate</u> \$5.00		:30		NM	1	\$5.00
D 57 WSFA 12/08/17 12/08/17 WSFA 12 News at Six - MF	6-630pm		:30		NM	0	\$0.00
D 58 WSFA 12/05/17 12/05/17 ENTERTAINMENT TONIGH	ł1630-7p		:30		NM	0	\$0.00
59 WSFA 12/07/17 12/07/17 ENTERTAINMENT TONIGH Start Date	17630-7p <u>Rate</u> \$215.00		:30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 ENTERTAINMENT TONIGOUS Credited	Start/End Time H1630-7p	Weekday Th-		<u>Rate</u> \$215.00	<u>Type</u> <i>NM</i>		
D 60 WSFA 12/08/17 12/08/17 ENTERTAINMENT TONIGH	11630-7p		:30		NM	0	\$0.00
D 61 WSFA 12/11/17 12/11/17 WSFA 12 News at Ten - MF	10-1035pm		:30		MM	0	\$0.00
D 62 WSFA 12/05/17 12/05/17 WSFA 12 News at Ten - MF	10-1035pm		:30		NM	0	\$0.00
63 WSFA 12/07/17 12/07/17 WSFA 12 News at Ten - MF <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$275.00		:30	•	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - Mi Credited	Start/End Time F 10-1035pm	Weekday:		<u>Rate</u> \$275.00	<u>Type</u> <i>NM</i>		

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 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

*Line Ch Start Date End Date Description	Start/End Time	Spots Days Length Week		TypeSp	ote	Amount
64 WSFA 12/06/17 12/06/17 Tonight Show		:30	Nate		0.3	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	1035-1137pm <u>Rate</u>	:30		NM	U	\$0.00
Spot Ch Date Range Description	\$115.00 Start/End Time	Weekdays Length	Rate	Type		
1 WSFA 12/04/17-12/10/17 Tonight Show	1035-1137pm	W :30	\$115.00	NM		
Credited			•			
65 WSFA 12/07/17 12/07/17 Tonight Show	1035-1137pm	:30		NM	0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 12/04/17 12/10/171 1	\$115.00	Marketon Lameth	Dete	T		
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Tonight Show	Start/End Time 1035-1137pm	Weekdays Length	<u>Rate</u> \$115.00	<u>Type</u> NM		
Credited	1033-1137pm	.30	\$1-10:00	1 4141		
66 WSFA 12/08/17 12/08/17 Tonight Show	1035-1137pm	:30	•	NM	0	\$0.00
Start Date	<u>Rate</u>					
Week: 12/04/17 12/10/171 1	\$115.00			_		
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	<u>Type</u>		
1 WSFA 12/04/17-12/10/17 Tonight Show Credited	1035-1137pm	F: :30	\$115.00	NM		
D 67 WSFA 12/05/17 12/05/17 Today in Alabama 5am	5-530a	:30		NM	0	\$0.00
D 68 WSFA 12/11/17 12/11/17 Late Night w/ Seth Meyers	1137p-1237x	:30		NM	0	\$0.00
69 WSFA 12/06/17 12/06/17 Late Night w/ Seth Meyers	1137p-1237x	:30		NM	0	\$0.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	Rate					
Week: 12/04/17 12/10/171 1 <u>Spot Ch</u> <u>Date Range</u> <u>Description</u>	\$10.00 Start/End Time	Weekdays Length	Rate	Type		
1 WSFA 12/04/17-12/10/17 Late Night w/ Seth Meyers		W :30	\$10.00	NM		
Credited	7707p 7207x		V .0.00			
70 WSFA 12/08/17 12/08/17 Late Night w/ Seth Meyers	1137p-1237x	:30		NM	0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 12/04/17 12/10/171 1 Spot Ch Date Range Description	\$10.00 Start/End Time	Weekdays Length	Pata	Type		
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Late Night w/ Seth Meyers	1137p-1237x	Weekdays Length	<u>Rate</u> \$10.00	<u>Type</u> NM		
Credited Calculation Later Wight W. Geth Weyers	1151p-1251x		\$10.00	, , , , , ,		
71 WSFA 12/11/17 12/11/17 The Voice	7-9p	:30		NM	1	\$600.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 12/11/17 12/17/17 1 1	\$600.00					
72 WSFA 12/05/17 12/05/17 This Is Us Start Date End Date Weekdays Spots/Week	8-9pm	:30		NM	0	\$0.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -1 1	<u>Rate</u> \$600.00					
Spot Ch Date Range Description	Start/End Time	Weekdays Length	<u>Rate</u>	<u>Type</u>		
1 WSFA 12/04/17-12/10/17 This Is Us	8-9pm	-Tu: :30	\$600.00	NM		
Credited						
73 WSFA 12/09/17 12/09/17 NBC Saturday Today Show		:30		NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171- 1	<u>Rate</u> \$45.00					
74 WSFA 12/09/17 12/09/17 Notre Dame Football	228p-1030p	:30	•	NM	0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate	.00		'''''	Ü	V 0.00
Week: 12/04/17 12/10/171 1	\$50.00					

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broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



www.wsfa.com

| Contract / Revision | Alt Order # | 1854598 / | 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/06/17 / 12/06/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ * Days Length Week	Rate Type	Spots	Amount
Start Date End Date Weekdays Spots/Week Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Notre Dame Football Credited	Rate Start/End Time 228p-1030p	Weekdays Length	Rate Type \$50.00 NM	Орого	Amount
75 WSFA 12/09/17 12/09/17 Nascar Daytime <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171- 1	11a-6p <u>Rate</u> \$65.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Nascar Daytime Credited	Start/End Time 11a-6p	Weekdays LengthSa :30	<u>Rate Type</u> \$ 65.00 NM		
76 WSFA 12/09/17 12/09/17 WSFA 12 News at Six-Sat	Sa 6-7pm <u>Rate</u> \$80.00	:30	NM	1	\$80.00
77 WSFA 12/09/17 12/09/17 WSFA 12 News at Ten - Sa <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171- 1	t 10-1030pm <u>Rate</u> \$175.00	:30	NM	1	\$175.00
D 78 WSFA 12/08/17 12/08/17 Today in Alabama 5am	5-530a	:30	NM	0	\$0.00
79 WSFA 12/09/17 12/09/17 NET Saturday Night Live <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171- 1	1030p-1203x <u>Rate</u> \$115.00	:30	NM	1	\$115.00
80 WSFA 12/09/17 12/09/17 ET WEEKEND <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171- 1	1203-103x <u>Rate</u> \$10.00	:30	NM	1	\$10.00
81 WSFA 12/10/17 12/10/17 NET NBC Sunday Today Start Date	nc7-8a <u>Rate</u> \$45.00	:30	NM	1	\$45.00
82 WSFA 12/10/17 12/10/17 NET NBC Meet The Press Start Date	8-9a <u>Rate</u> \$45.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NET NBC Meet The Press Credited	Start/End Time 8-9a	Weekdays Length :30	<u>Rate Type</u> \$45.00 NM		
83 WSFA 12/10/17 12/10/17 WSFA News Sunday AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	9-930a <u>Rate</u> \$20.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 WSFA News Sunday AM Credited	Start/End Time 9-930a	Weekdays Length :30	<u>Rate Type</u> \$20.00 NM		
84 WSFA 12/10/17 12/10/17 NBC Golf <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	10a-10p <u>Rate</u> \$35.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Golf Credited	Start/End Time 10a-10p	Weekdays Length	<u>Rate Type</u> \$35.00 NM		
85 WSFA 12/10/17 12/10/17 NBC Golf Start Date	10a-10p <u>Rate</u> \$35.00	:30	NM	0	\$0.00

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Contract / Revision Alt Order # 1854598 / 08864314

Product **Contract Dates** Estimate # 12/03/17 - 12/12/17 DOUG JONES FOR SEI 5105

Advertiser Original Date / Revision / 12/06/17 12/06/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Days Length	Spots/ Week . Rate	Types	Spots	Amount
Start Date End Date Weekdays Spots/Week Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Golf Credited	Rate Start/End Time 10a-10p	<u>Weekdays</u> <u>Ler</u>	ngth <u>Rate</u> :30 \$35.00	<u>Type</u> <i>NM</i>		
86 WSFA 12/10/17 12/10/17 Nascar Daytime <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	11a-6p <u>Rate</u> \$65.00	:30		NM	0	\$0.00
<u>Spot Ch Date Range Description</u> 1 WSFA 12/04/17-12/10/17 Nascar Daytime Credited	Start/End Time 11a-6p	Weekdays Ler	ngth Rate :30 \$65.00	<u>Type</u> <i>NM</i>		
87 WSFA 12/10/17 12/10/17 NBC Golf Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	10a-10p <u>Rate</u> \$65.00	:30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Golf Credited	Start/End Time 10a-10p	Weekdays Ler	ngth Rate :30 \$65.00	<u>Type</u> <i>NM</i>		
88 WSFA 12/10/17 12/10/17 Super Bowl Pre-Game Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	Super Bowl Pre-0 Rate \$100.00	Ga :30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Super Bowl Pre-Game Credited	Start/End Time	<u>Weekdays</u> <u>Ler</u> -G:St	ngth <u>Rate</u> :30 \$100.00	<u>Type</u> <i>NM</i>		
D 89 WSFA 12/12/17 12/12/17 Today in Alabama 5am	5-530a	:30		NM	0	\$0.00
D 90 WSFA 12/10/17 12/10/17 WSFA 12 News at Five-Sun	Su 5-530p	:30		NM	0	\$0.00
91 WSFA 12/10/17 12/10/17 Prime Rotator M-Sun <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	7-10pm & 6-10p <u>Rate</u> \$50.00	Sı :30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Prime Rotator M-Sun Credited	Start/End Time 7-10pm & 6-10p	Weekdays Ler SıSt	<u>gth</u> <u>Rate</u> :30 \$50.00	<u>Type</u> <i>NM</i>		
92 WSFA 12/10/17 12/10/17 Sunday Hour 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	7-8PM <u>Rate</u> \$100.00	:30	•	NM	0	\$0.00
Spot Ch <u>Date Range</u> <u>Description</u> 1 WSFA 12/04/17-12/10/17 Sunday Hour 2 Credited	Start/End Time 7-8PM	<u>Weekdays</u> <u>Ler</u>	<u>gth</u> <u>Rate</u> :30 \$100.00	<u>Type</u> <i>NM</i>		
93 WSFA 12/10/17 12/10/17 NFL Football <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/172 2	Sun 730p-1030p <u>Rate</u> \$500.00	:30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NFL Football Credited	Start/End Time	Weekdays Ler	igth Rate :30 \$500.00	<u>Type</u> <i>NM</i>		
2 WSFA 12/04/17-12/10/17 NFL Football Credited	Sun 730p-1030p)St	:30 \$ 500.00	NM		
94 WSFA 12/10/17 12/10/17 Late News <u>Start Date End Date Weekdays Spots/Week</u> Week: 12/04/17 12/10/171 1	1030p-11p <u>Rate</u> \$150.00	:30		NM	1	\$150.00

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| Contract / Revision | Alt Order # | 1854598 / 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SE 5105

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 12/06/17 / 12/06/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Type	Spots	Amount
95 WSFA 12/10/17 12/10/17 LF SU 11-1130p	11-1130p	:30	NM		\$0.00
Start Date End Date Weekdays Spots/Week	Rate	.50	,	Ĭ	ψ0.00
Week: 12/04/17 12/10/171 1	\$10.00				
<u>Spot Ch</u> <u>Date Range</u> <u>Description</u> 1 WSFA 12/04/17-12/10/17 LF SU 11-1130p	Start/End Time	Weekdays Length	Rate Type		
1 WSFA 12/04/17-12/10/17 LF SU 11-1130p Credited	11-1130p	St :30	\$10.00 NM		
96 WSFA 12/10/17 12/10/17 LF SU 1130p-12x	1130p12x	:30	NM	1	\$5.00
Start Date End Date Weekdays Spots/Week	Rate	.00	7411		\$0.00
Week: 12/04/17 12/10/171 1	\$5.00				
97 WSFA 12/05/17 12/05/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	<u>Rate</u> \$3.00				
98 WSFA 12/07/17 12/07/17 NET Early Today ON	4-430x	:30	NM	0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14101	ľ	\$0.00
Week: 12/04/17 12/10/17T 1	\$3.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate Type		
1 WSFA 12/04/17-12/10/17 NET Early Today ON Credited	4-430x	Th :30	\$3.00 NM		
99 WSFA 12/12/17 12/12/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00
Start Date End Date Weekdays Spots/Week	Rate	.00	14141	. '	
Week: 12/11/17 12/17/17 -T 1	\$3.00				
100 WSFA 12/07/17 12/07/17 NET Early Today ON	4-430x	:30	NM	1	\$3.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	<u>Rate</u> \$3.00				
D 101 WSFA 12/05/17 12/08/17 WSFA 12 News at Six - MF	6-630pm	:30	NM	0	\$0.00
D 102 WSFA 12/05/17 12/08/17 Today in Alabama	6a-7a	:30	NM	0	\$0.00
D 103 WSFA 12/05/17 12/08/17 WSFA 12 News at Noon	12-1230pm	:30	NM	0	\$0.00
D 104 WSFA 12/09/17 12/09/17 NBC Saturday Today Show	6-8am	:30	NM	0	\$0.00
D 105 WSFA 12/07/17 12/07/17 NET NFL Thursday Game	720-1030p	:30	NM	0	\$0.00
D 106 WSFA 12/07/17 12/07/17 Late News	1030p-11p	:30	NM	0	\$0.00
D 107 WSFA 12/08/17 12/08/17 Fri Dateline	8-10pm	:30	NM	0	\$0.00
D 108 WSFA 12/05/17 12/08/17 NBC Today Show	7-9am	:30	NM	0	\$0.00
D 109 WSFA 12/05/17 12/08/17 HARRY	2-3p	:30	NM	0	\$0.00
D 110 WSFA 12/05/17 12/10/17 WSFA 12 News at Six - MF	6-630pm	:30	NM	0	\$0.00
D 111 WSFA 12/05/17 12/10/17 Today In Alabama	6a-7a	:30	NM	0	\$0.00
D 112 WSFA 12/10/17	Su 5-530p	:30	NM	0	\$0.00
D 113 WSFA 12/05/17 12/10/17 NBC Today with Kathie Lee	10-11am	:30	NM	0	\$0.00
D 114 WSFA 12/09/17 12/09/17 NET Soccer	1130a-130p	:30	NM	0	\$0.00
D 115 WSFA 12/10/17 12/10/17 NFL Football	Sun 730p-1030p	:30	NM	0	\$0.00
116 WSFA 12/05/17 12/05/17 NET Days of Our Lives	1230-130p	:30	NM	1	\$225.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -T 1	<u>Rate</u> \$225.00				
117 WSFA 12/09/17 12/09/17 NBC Saturday Today Show	6-8am	:30	NM	1	\$45.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 S- 1	<u>Rate</u> \$45.00				
110000 (21071)1 (21101)13-	φ 4 5.00				

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<u>Contract / Revision</u> Alt Order # 1854598 / 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SE 5105

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 12/06/17 / 12/06/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	TypeS	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate		T		
D 118 WSFA 12/10/17 12/10/17 NET Early Today ON	4-430x	:30	NM	0	\$0.00
119 WSFA 12/08/17 12/08/17 WSFA 12 News at Ten - MF		:30	NM	2	\$830.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 F 2	<u>Rate</u> \$415.00				
120 WSFA 12/08/17 12/08/17 NBC Today with Kathie Lee		:30	NM	1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 F 1	<u>Rate</u> \$115.00				
121 WSFA 12/08/17 12/08/17 Tonight Show	1035-1137pm	:30	NM	1	\$175.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17F 1	<u>Rate</u> \$175.00				
122 WSFA 12/08/17	1137p-1237x	:30	NM	1	\$15.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 F 1	<u>Rate</u> \$15.00				
123 WSFA 12/08/17 12/08/17 NET Days of Our Lives	1230-130p	:30	NM	1	\$225.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	<u>Rate</u> \$225.00				
124 WSFA 12/08/17 12/10/17 WSFA 12 News at Noon	12-1230pm	:30	NM	1	\$150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	<u>Rate</u> \$150.00				
125 WSFA 12/08/17 12/10/17 RIGHT THIS MINUTES	130-2p	:30	NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	<u>Rate</u> \$45.00				
126 WSFA 12/08/17 12/08/17 HARRY	2-3p	:30	NM	1	\$40.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	<u>Rate</u> \$40.00				
127 WSFA 12/08/17 12/10/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM	1	\$90.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	<u>Rate</u> \$90.00	•			
128 WSFA 12/08/17 12/10/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM	1	\$90.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	<u>Rate</u> \$90.00				
129 WSFA 12/08/17 12/08/17 Today in Alabama 5am	5-530a	:30	NM	1	\$130.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	<u>Rate</u> \$130.00				
130 WSFA 12/08/17 12/08/17 WSFA 12 News at Five	5-530pm	:30	NM	2	\$560.00
Start Date	<u>Rate</u>			-	***************************************
Week: 12/04/17 12/10/17F 2 131 WSFA 12/08/17 12/08/17 Today in Alabama 530a	\$280.00 528am-6am	:30	NM	4	\$150.00
Start Date End Date Weekdays Spots/Week	Rate	.50	INIVI	1	\$150.00
Week: 12/04/17 12/10/17F 1	\$150.00				
132 WSFA 12/08/17 12/10/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week	6-630pm Rate	:30	NM	2	\$1,050.00
Week: 12/04/17 12/10/17F 2	\$525.00	•			
133 WSFA 12/08/17 12/08/17 Today In Alabama	6a-7a	:30	NM	2	\$530.00
Start Date Week: 12/04/17End Date 12/10/17Weekdays FSpots/Week 2	<u>Rate</u> \$265.00				

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 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 12/06/17 / 12/06/17

*Line Ch Start Date End Date Description	Start/End Time	Days Length	Spots/ Week Rate	Type Sp	note	Amount
Start Date End Date Weekdays Spots/Week	Rate	Days Length	Week Rate	1 9 0 0 0	013	Tinoun
		:30		NM	2	\$650.00
134 WSFA 12/08/17 12/08/17 ENTERTAINMENT TONIGH Start Date End Date Weekdays Spots/Week	Rate	.30		INIVI	2	\$050.00
Week: 12/04/17 12/10/17F 2	\$325.00			l		
135 WSFA 12/08/17 12/08/17 Blindspot	658-8pm	:30		NM	0	\$0.00
Start Date	<u>Rate</u>		•	1		
Week: 12/04/17 12/10/17F 1	\$325.00	144 1 1	a D.t.	T		
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Blindspot	Start/End Time	Weekdays Len	<u>gth </u>	<u>Type</u> NM		
Credited	658-8pm		.30 \$320.00	14141		
136 WSFA 12/08/17 12/08/17 NBC Today Show	7-9am	:30		NM	2	\$230.00
Start Date End Date Weekdays Spots/Week	Rate	.00		17.00	-	4 000
Week: 12/04/17 12/10/17F 2	\$115.00					
137 WSFA 12/08/17 12/08/17 Dateline NBC	8-10pm	:30	•	NM	0	\$0.00
Start Date	Rate			l		
Week: 12/04/17 12/10/17F 2	\$450.00	Mantedous Lan	eth Data	Typo		
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Dateline NBC	Start/End Time 8-10pm	Weekdays Len	<u>gth Rate</u> :30 \$450.00	<u>Type</u> NM		
Credited	ο-τυμπ		.30 \$100.00	, , , , , ,		
2 WSFA 12/04/17-12/10/17 Dateline NBC	8-10pm	F	:30 \$ 450.00	NM		
Credited	•					
138 WSFA 12/08/17 12/08/17 NBC Today 2	9-10am	:30	•	NM	1	\$75.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 12/04/17 12/10/17F 1	\$75.00					
139 WSFA 12/11/17	•	:30		NM	2	\$830.00
Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 2	<u>Rate</u> \$415.00			1		
	1035-1137pm	:30		NM	1	\$175.00
140 WSFA 12/11/17 12/11/17 Tonight Show Start Date End Date Weekdays Spots/Week	Rate	.30		INIVI	•	\$175.00
Week: 12/11/17 12/17/17 M 1	\$175.00					
141 WSFA 12/11/17	1137p-1237x	:30		NM	1	\$15.00
Start Date	Rate					
Week: 12/11/17 12/17/17 M 1	\$15.00					
142 WSFA 12/11/17	1230-130p	:30		NM	1	\$225.00
Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 1	<u>Rate</u> \$225.00					
		.20		NM	1	\$150.00
143 WSFA 12/11/17 12/11/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week	12-1230pm Rate	:30		INIVI	1	\$150.00
Week: 12/11/17 12/17/17 M 1	\$150.00		•			
144 WSFA 12/11/17 12/11/17 RIGHT THIS MINUTES	130-2p	:30		NM	1	\$45.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>					
Week: 12/11/17 12/17/17 M 1	\$45.00					
145 WSFA 12/11/17 12/11/17 JUDGE JUDY 1ST RUN	330-4p	:30		NM	1	\$90.00
Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 1	<u>Rate</u> \$90.00					
		.00.		NIM	4	6430.00
146 WSFA 12/11/17 12/11/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week	5-530a Rate	:30	•	NM	1	\$130.00
Start Date Line Date VVEGRUAYS SDUIS/VVEEK	17916			1		

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www.wsfa.com

Contract / Revision	Alt Order #
1854598 /	08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week · Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 1	<u>Rate</u> \$130.00			
147 WSFA 12/11/17 12/11/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 2	5-530pm <u>Rate</u> \$280.00	:30	NM 2	\$560.00
148 WSFA 12/11/17 12/11/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 1	528am-6am <u>Rate</u> \$150.00	:30	NM 1	\$150.00
149 WSFA 12/11/17	6-630pm <u>Rate</u> \$525.00	:30	NM 2	\$1,050.00
150 WSFA 12/11/17 12/11/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 2	6a-7a <u>Rate</u> \$265.00	:30	NM 2	\$530.00
151 WSFA 12/11/17 12/11/17 ENTERTAINMENT TONIGH Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 2	11630-7p <u>Rate</u> \$325.00	:30	NM 2	\$650.00
152 WSFA 12/11/17 12/11/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 2	7-9am <u>Rate</u> \$115.00	:30	NM 2	\$230.00
153 WSFA 12/11/17 12/11/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 1	9-10am <u>Rate</u> \$75.00	:30	NM 1	\$75.00
154 WSFA 12/11/17 12/11/17 The Brave Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 1	9-10pm <u>Rate</u> \$450.00	:30	NM - 1	\$450.00
155 WSFA 12/09/17 12/09/17 NET Soccer Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17S- 1	1130a-130p <u>Rate</u> \$35.00	:30	NM 1	\$35.00
156 WSFA 12/09/17 12/09/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17S- 1	6-8am <u>Rate</u> \$45.00	:30	NM 1	\$45.00
157 WSFA 12/10/17	11-1130p <u>Rate</u> \$15.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 LF SU 11-1130p Credited	Start/End Time 11-1130p	Weekdays Length Rate St :30 \$15.00	Type NM	
158 WSFA 12/10/17 12/10/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17S 1	4-430x <u>Rate</u> \$5.00	:30	NM 1	\$5.00
159 WSFA 12/10/17 12/10/17 NFL Football Nite/America Start Date	Various <u>Rate</u> \$225.00	:30	NM 1	\$225.00
160 WSFA 12/10/17	Sun 730p-1030p <u>Rate</u> \$500.00	:30	NM 2	\$1,000.00

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Alt Order# Contract / Revision 08864314 1854598 /

Contract Dates Estimate # <u>Product</u> 12/03/17 - 12/12/17 DOUG JONES FOR SEI 5105

Advertiser Original Date / Revision 12/06/17 / 12/06/17 POL/Jones, Doug/D/Sena

	Start/End		Spots/				
*Line Ch Start Date End Date Description	Time	Days Len	gth Week	Rate	TypeS	pots	Amount
Start Date End Date Weekdays Spots/Week	Rate						
161 WSFA 12/10/17 12/10/17 NET NBC Meet The Press	8-9a		:30		NM	1	\$70.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17S 1	<u>Rate</u> \$70.00				- 1		
			.20		NM	1	£30 00
162 WSFA 12/10/17 12/10/17 WSFA News Sunday AM Start Date End Date Weekdays Spots/Week	9-930a Rate		:30		NIVI	1	\$30.00
Week: 12/04/17 12/10/17S 1	\$30.00						
163 WSFA 12/07/17 12/07/17 WSFA 12 News at Ten - MF	10-1035pm		:30		NM	0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate				, , , , ,	-	******
Week: 12/04/17 12/10/17T 2	\$415.00			•	1		
Spot Ch Date Range Description	Start/End Time	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	Type		
1 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - MF	- 10-1035pm	Th	:30	\$415.00	NM		
Credited 2 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - MF	10 1035nm	Th	.20	¢415.00	A1A4		
Credited	- 10-1035pm	N	:30	\$415.00	NM		
164 WSFA 12/07/17 12/07/17 NBC Today with Kathie Lee	40.44 a.m.		:30		NM	1	\$115.00
Start Date End Date Weekdays Spots/Week	Rate		.30		INIV	1	\$115.00
Week: 12/04/17 12/10/17T 1	\$115.00						
165 WSFA 12/07/17 12/07/17 Late News	1030p-11p		:30		NM	2	\$300.00
Start Date End Date Weekdays Spots/Week	Rate				,	_	**********
Week: 12/04/17 12/10/17T 2	\$150.00						
166 WSFA 12/07/17 12/07/17 Tonight Show	1035-1137pm		:30		NM	0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate						
Week: 12/04/17 12/10/17T 1	\$175.00			.	_		
Spot Ch Date Range Description	Start/End Time	Weekdays Th	<u>Length</u>	Rate	<u>Type</u> NM		
2 WSFA 12/04/17-12/10/17 Tonight Show Credited	1035-1137pm		:30	\$175.00	IVIVI		
167 WSFA 12/07/17 12/07/17 NET Days of Our Lives	1230-130p		:30		NM	1	\$225.00
Start Date End Date Weekdays Spots/Week	Rate		.30		14141		\$225.00
Week: 12/04/17 12/10/17T 1	\$225.00				- 1		
168 WSFA 12/07/17 12/07/17 WSFA 12 News at Noon	12-1230pm	· · · · · · · · · · · · · · · · · · ·	:30		NM	1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate						
Week: 12/04/17 12/10/17T 1	\$150.00						
169 WSFA 12/07/17 12/07/17 National Dog Show	12p-12p		:30		NM	0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate						
Week: 12/04/17 12/10/17T 1	\$250.00	NAT Indian		D-4-	-		
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 National Dog Show	Start/End Time	Weekdays Th	Length	Rate	Type		
Credited	12p-12p	1[1	:30	\$250.00	NM		
170 WSFA 12/07/17 12/07/17 RIGHT THIS MINUTES	130-2p		:30		NM	1	\$45.00
Start Date End Date Weekdays Spots/Week	Rate		.30		IAIN	1	\$43.00
Week: 12/04/17 12/10/17T 1	\$45.00						
171 WSFA 12/07/17 12/07/17 HARRY	2-3p	***************************************	:30		NM	1	\$40.00
Start Date	Rate		•			•	,
Week: 12/04/17 12/10/17T 1	\$40.00						
172 WSFA 12/07/17 12/07/17 JUDGE JUDY 1ST RUN	330-4p		:30		NM	1	\$90.00
Start Date End Date Weekdays Spots/Week	Rate				1		

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Alt Order # Contract / Revision 1854598 / 08864314

Contract Dates Product Estimate # 12/03/17 - 12/12/17 DOUG JONES FOR SEI 5105

Original Date / Revision Advertiser / 12/06/17 12/06/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	<u>Rate</u> \$90.00			
173 WSFA 12/07/17 12/07/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 1	M-F 4-430P Rate \$90.00	:30	NM 1	\$90.00
174 WSFA 12/07/17 12/07/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 1	M-F 430-5P Rate \$115.00	:30	NM 1	\$115.00
175 WSFA 12/07/17 12/07/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	5-530a <u>Rate</u> \$130.00	:30	NM 1	\$130.00
176 WSFA 12/07/17 12/07/17 WSFA 12 News at Five Start Date	5-530pm <u>Rate</u> \$280.00	:30	NM 2	\$560.00
177 WSFA 12/07/17 12/07/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	528am-6am <u>Rate</u> \$150.00	:30	NM 1	\$150.00
178 WSFA 12/07/17 12/10/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 2	6-630pm <u>Rate</u> \$525.00	:30	NM 2	\$1,050.00
179 WSFA 12/07/17 12/08/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 2	6a-7a <u>Rate</u> \$265.00	:30	NM 2	\$530.00
180 WSFA 12/07/17 12/07/17 NET NFL Thursday Pre-Gan <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	n630-730p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
181 WSFA 12/07/17 12/07/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
182 WSFA 12/07/17 12/07/17 NET NFL Thursday Game Start Date	730p-1030p <u>Rate</u> \$850.00	:30	NM 2	\$1,700.00
183 WSFA 12/07/17 12/07/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	9-10am <u>Rate</u> \$75.00	:30	NM 1	\$75.00
184 WSFA 12/05/17 12/05/17 WSFA 12 News at Ten - MF Start Date	10-1035pm <u>Rate</u> \$415.00	:30	NM 2	\$830.00
185 WSFA 12/05/17 12/05/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	1035-1137pm <u>Rate</u> \$175.00	:30	NM 1	\$175.00
186 WSFA 12/05/17 12/05/17 HARRY <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	2-3p <u>Rate</u> \$40.00	:30	NM 1	\$40.00
187 WSFA 12/05/17 12/05/17 JUDGE JUDY 1ST RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	330-4p <u>Rate</u> \$90.00	:30	NM 1	\$90.00

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| Contract / Revision | Alt Order # | 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

*Line Ch Start Date End Date Description	Start/End Time	Spots Days Length Week		Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate	Dayo Longin Wool		Туросроко	
188 WSFA 12/05/17 12/05/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -T 1	M-F 430-5P <u>Rate</u> \$115.00	:30		NM 1	\$115.00
189 WSFA 12/05/17	5-530a <u>Rate</u> \$130.00	:30	•	NM 1	\$130.00
190 WSFA 12/12/17	5-530a <u>Rate</u> \$130.00	:30		NM 1	\$130.00
191 WSFA 12/05/17 12/05/17 WSFA 12 News at Five <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 2	5-530pm <u>Rate</u> \$280.00	:30	•	NM 2	\$560.00
192 WSFA 12/05/17 12/05/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	528am-6am <u>Rate</u> \$150.00	:30		N M 1	\$150.00
193 WSFA 12/05/17 12/05/17 WSFA 12 News at Six - MF Start Date	6-630pm <u>Rate</u> \$525.00	:30		NM 2	\$1,050.00
194 WSFA 12/05/17 12/05/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 2	6a-7a <u>Rate</u> \$265.00	:30	•	NM 2	\$530.00
195 WSFA 12/12/17 12/12/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -T 2	6a-7a <u>Rate</u> \$265.00	:30		NM 2	\$530.00
196 WSFA 12/05/17 12/05/17 ENTERTAINMENT TONIGH	17630-7p <u>Rate</u> \$325.00	:30		NM 2	\$650.00
197 WSFA 12/05/17	658-8pm <u>Rate</u> \$900.00	:30	•	NM 1	\$900.00
198 WSFA 12/05/17	7-9am <u>Rate</u> \$115.00	:30		NM 1	\$115.00
199 WSFA 12/12/17 12/12/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -T 2	7-9am <u>Rate</u> \$115.00	:30		NM 2	\$230.00
E 200 WSFA 12/05/17 12/05/17 This Is Us Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -T 1 Spot Ch Date Range Description	8-9pm <u>Rate</u> \$600.00 Start/End Time	:30	Data	NM 0	\$0.00
1 WSFA 12/04/17-12/10/17 This Is Us Credited	Start/End Time 8-9pm	Weekdays Length -Tu: :30	<u>Rate</u> \$600.00	Type NM	
201 WSFA 12/05/17 12/05/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	9-10am <u>Rate</u> \$75.00	:30	•	NM 1	\$75.00
202 WSFA 12/06/17 12/06/17 WSFA 12 News at Ten - MF	10-1035pm	:30		NM 2	\$830.00

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 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type S	pots	Amount
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 W 2	<u>Rate</u> \$415.00				
203 WSFA 12/06/17	10-11am	:30	NM	1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 W 1	<u>Rate</u> \$115.00				
204 WSFA 12/06/17 12/06/17 Tonight Show	1035-1137pm	:30	NM	1	\$175.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 W 1	<u>Rate</u> \$175.00	•			
205 WSFA 12/06/17	1137p-1237x	:30	NM	1	\$15.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 w 1	<u>Rate</u> \$15.00				
206 WSFA 12/06/17 12/06/17 NET Days of Our Lives	1230-130p	:30	NM	1	\$225.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 W 1	<u>Rate</u> \$225.00				
207 WSFA 12/06/17 12/06/17 WSFA 12 News at Noon	12-1230pm	:30 .	NM	1	\$150.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 W 1	<u>Rate</u> \$150.00				
208 WSFA 12/06/17 12/06/17 RIGHT THIS MINUTES	130-2p	:30	NM	1	\$45.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 W 1	<u>Rate</u> \$45.00		İ		
209 WSFA 12/06/17 12/06/17 HARRY	2-3p	:30	NM	1	\$40.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 w 1	<u>Rate</u> \$40.00				
210 WSFA 12/06/17 12/06/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM	1	\$90.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17w 1	<u>Rate</u> \$90.00				
211 WSFA 12/06/17 12/06/17 Today in Alabama 5am	5-530a	:30	NM	1	\$130.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14141	•	Ψ100.00
Week: 12/04/17 12/10/17W 1	\$130.00				
212 WSFA 12/06/17 12/06/17 WSFA 12 News at Five	5-530pm	:30	NM	2	\$560.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 w 2	<u>Rate</u> \$280.00	•			
213 WSFA 12/06/17 12/06/17 Today in Alabama 530a	528am-6am	:30	NM	1	\$150.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 w 1	<u>Rate</u> \$150.00				
214 WSFA 12/06/17 12/06/17 WSFA 12 News at Six - MF	6-630pm	:30	NM	2	\$1,050.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 w 2	<u>Rate</u> \$525.00				
215 WSFA 12/06/17 12/06/17 Today In Alabama	6a-7a	:30 .	NM	2	\$530.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 w 2	<u>Rate</u> \$265.00				
216 WSFA 12/06/17 12/06/17 ENTERTAINMENT TONIGH	17630-7p	:30	NM	2	\$650.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 w 2	<u>Rate</u> \$325.00				
E 217 WSFA 12/06/17 12/06/17 The Blacklist	658-8pm	:30	NM	0	\$0.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 w 1	<u>Rate</u> \$300.00	,			

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 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SE 5105

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Description Start Date End Date Weekdays Spots/Week Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 The Blacklist Credited	Rate Start/End Time 658-8pm	Weekdays Length Rate W :30 \$300.00	Type NM	Amount
218 WSFA 12/06/17 12/06/17 NBC Today Show Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17W 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
219 WSFA 12/06/17	8-9pm <u>Rate</u> \$375.00	:30	NM 1	\$375.00
220 WSFA 12/06/17 12/06/17 NBC Today 2 Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17W 1	9-10am <u>Rate</u> \$75.00	:30	NM 1	\$75.00
221 WSFA 12/06/17	9-10pm <u>Rate</u> \$350.00	:30	NM 1	\$350.00
222 WSFA 12/10/17	1130p-12x <u>Rate</u> \$15.00	:30	NM 1	\$15.00
223 WSFA 12/07/17	y l1105p-12m <u>Rate</u> \$175.00	:30	NM 1	\$175.00
224 WSFA 12/07/17 12/07/17 NET NFL Thursday Game Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 1	720-1030p <u>Rate</u> \$850.00	:30	NM 1	\$850.00
225 WSFA 12/06/17 12/10/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17W 1	1230-130p <u>Rate</u> \$225.00	:30	NM 1	\$225.00
226 WSFA 12/06/17 12/10/17 NET Early Today ON Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17wT 1	4-430x <u>Rate</u> \$5.00	:30	NM 1	\$5.00
227 WSFA 12/08/17 12/08/17 Blindspot Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17F 1	658-8pm <u>Rate</u> \$300.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Blindspot Credited	Start/End Time 658-8pm	Weekdays Length Rate F :30 \$300.00	<u>Type</u> <i>NM</i>	
228 WSFA 12/08/17	8-10pm <u>Rate</u> \$340.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Dateline NBC Credited	Start/End Time 8-10pm	Weekdays Length Rate F :30 \$340.00	<u>Type</u> <i>NM</i>	
2 WSFA 12/04/17-12/10/17 Dateline NBC Credited	8-10pm	F :30 \$340.00	NM	0007.00
229 WSFA 12/07/17 12/10/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week	1230-130p <u>Rate</u>	:30	NM 1	\$225.00

^{(*} Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television

broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



175

www.wsfa.com

Totals

Alt Order# Contract / Revision 08864314 1854598 /

Contract Dates Estimate # Product DOUG JONES FOR SEI 5105 12/03/17 - 12/12/17

Advertiser Original Date / Revision / 12/06/17 12/06/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date	e Description	Start/End Time	Days	Spots/ Length Week	Rate	Type	Spots	Amount
	Weekdays Spots/Week	<u>Rate</u> \$225.00						
	Last Call With Carson Daily <u>Weekdays</u> <u>Spots/Week</u> W-F 1	L1235x-107x <u>Rate</u> \$15.00		:30		NM	1	\$15.00
231 WSFA 12/10/17 12/10/17 <u>Start Date</u> <u>End Date</u> Veek: 12/04/17 12/10/17	NET Early Today ON <u>Weekdays</u> <u>Spots/Week</u> S 1	4-430x <u>Rate</u> \$5.00		:30		NM	1	\$5.00
	Wednesday Hour 1 <u>Weekdays</u> <u>Spots/Week</u> W 2	658-8pm <u>Rate</u> \$250.00		:30	•	NM	2	\$500.00
	NET NFL Thursday Pre-Gar <u>Weekdays</u> <u>Spots/Week</u> T 1	m630-730p <u>Rate</u> \$150.00		:30		NM	1	\$150.00
N 234 WSFA 12/08/17 12/08/17 <u>Start Date</u> <u>End Date</u> <u>V</u> Week: 12/04/17 12/10/17	AHSAA Football <u>Weekdays</u> <u>Spots/Week</u> F 4	7p-10p <u>Rate</u> \$100.00		:30		NM	4	\$400.00
			Totals				175	\$34,709.00

Time Period # of Spots **Gross Amount** Agency Comm. **Net Amount** 11/27/17 -12/12/17 175 \$34,709.00 (\$5,206.35)\$29,502.65

(\$5,206.35)

\$29,502.65

Signature:	Date:	
_		

\$34,709.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN

TRF# 1854598 #0 \$\$\$

MOD# 5: APPROVED REV

HEADLINE# 8864314

REP \$\$\$

DEC5/17 13.16 *** WSFA-TV *** FROM STATION **CHANGES** RISK !!! REPORT CREDIT HARRIS AGENCY ORDER WORKSHEET

703-516-9680

FAX#

ADV #	ADV. NAME POLI/D JONES/D/SEN/AL		REP.#	OFF.#	SALESMAN #
AGY #	AGY. NAME CANAL PARTNERS MEDIA		BUYER NAME JEFF SCATTERGOOD	FF SCATTERGO	ОО
	900 CIRCLE 75 PKWY SE, SUITE# 1650	, SUITE# 1650	SALES PRSN WA-	- RYAN EDDINS (H)	NS (H)
	ATLANTA, GA 30339				
ORDER #	CONTRACT # 8864314		CLASS: NATL.	LOCAL	REGIONAL
PRDCT DOUG JOI	DOUG JONES FOR SENAT EST#5105 COMMENTS: (LINE, ORDER, INVOICE)	(LINE, ORDER, INVO	ICE)		
FLIGHT DATES DEC5/17	SC5/17 DEC12/17 WK-2				
CITY TAX	STATE TAXCO-OP	CO-OP BILLING NEEDED		DAT	DATE_DEC5/17 13.16

STA:

SCHEDULE A CASH IN ADVANCE SI SIHL **** Σ

SE, SUITE#1650 SENT TO: ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY S 30339 900 CIRCA

PLS ADVISE (DEC5/17) FROM HDL \$600.00 \$300.00 \$250.00 \$150.00 \$100.00 RE-SPEND WE ALSO HAVE \$150.00 TO THANKS, DENICE 308 308 308 308 308 DEC7 DEC8 (4/WK) DEC6 DEC6(2/WK) DEC5 CONFIRM. CHANGE. MISSED: TUE/800P-900P
WED/700P-800P
CFER: WED/700P-800P
& THU/630P-730P
& FRI/700P-1000P
CMT: NA DUE TO PROGRAM C
CMT:#8864312. PLEASE C STATION MAKEGOOD OFFERS:
M9 UNRESL BUY#199 1 TO PRINT NO BUYS

35539.00 173 TOTAL • % WIYC ů. ο% WBMM % CABL WCOV 118 33% 0% 0% WAKA EAKA WNCF 14% ESFA 0% WSFA 39% \$27,215 35539.00 MARKET TOTALS DEC/17

CONTRACT

SHARES ESTIMATED

SVC- NSI DEMOS- RA35+*

REP: TEL# 703-528-9387

1854598 \$\$\$

TRF#

HEADLINE# 8864314 TRF# MOD# 5: UNAPPROVED REV #1

REP SSS

RISK !!! REPORT FROM REP FAX# CREDIT AGENCY CREDIT ADVISORY: ORDER WORKSHEET

DEC6/17 12.26 *** WSFA-TV ***

* * CHANGES * *

703-516-9680

26 12 SALESMAN DATE DEC6/17 REGIONAL (H) EDDINS SCATTERGOOD LOCAL RYAN OFF.# JEFE WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) CO-OP BILLING NEEDED 1650 ORDER, SUITE# (LINE, SE POLI/D JONES/D/SEN/AL COMMENTS: PARTNERS MEDIA # 8864314 PKWY 30339 75 ВA 900 CIRCLE SENAT EST#5105 CONTRACT WK-2 ATLANTA, CANAL DEC12/17 TAX NAME NAME STATE FOR ADV. AGY. FLIGHT DATES DEC5/17 CONES DOUG TAX # # # ORDER PRDCT CITY AGY ADV

8864312 REVISED ORDER
M9 OKD AS LINES 231-233
PREVIOUS TTL \$35,539
REVISED TTL, \$35,689
\$150 WAS MOVED FROM HDLN: REP:

STA:

THANKS JASMINE FOR RYAN

PLS CONFM

CASH IN ADVANCE SCHEDULE **** ď SI SIHL **** CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 ATLANTA, GA

: TOTL:	:SPTS:			
DAYS		,		
WEEK :	INAL			<u>\</u>
END :SPTS:	DATE : /WK: INVT			
END	DAT	•		
••	••			
START	DATE		5105	
			51	
RATE			AGENCY EST# =	
••	••		7	
: SEC				
	••		98	
LGTH		•	E = 836	967
••	••		COD	H
PERIOD			AGENCY ADVERTISER CODE	AGENCY PRODUCT CODE
TIME			ADVEF	PRODU
:CD:	#		AGENCY	AGENCY
:LINE#:REP	: LINE#:			

0

TUE

0

12/5

12/5

\$600.00

30

US-FALL US-FALL THIS IS THIS IS 800P-900P PROGRAM : PROGRAM S) 199

REP: TEL# 703-528-9387

1854598 \$\$\$

HEADLINE# 8864314 TRF# MOD# 5: UNAPPROVED REV #1

及氏 ならな

DEC6/17 12.26 *** WSFA-TV 703-516-9680 * * CHANGES * * FROM REP FAX# RISK !!! REPORT F CREDIT HARRIS AGENCY CREDIT ADVISORY: ORDER WORKSHEET

			**************************************						٥			
: LINE#:REP	出 出	: CD:	TIME PERIOD	: LGTH : SEC : :	: RATE	: START : DATE	: END : DATE	:SPTS: :/WK:	WEEK	•• ••	DAYS	:TOTL:
.,	231	7	700P-800P	0 8	\$250.00	12/6	12/6	7	-	WED		0
	PROGRAM ORD COM ORD COM THIS IS		A VERY PENTATONIX NA DUE TO PROGRAM #8864312. PLEASE MAKE-GOOD FOR DEC5	CHRISTMA CHANGE. CONFIRM. ON LINE-	WE ALSO H THANKS, 99 FOR 1 16 FOR 1	AVE \$150.00 TO DENICE SPOT/WK SPOT/WK	RE-SPEND	FROM	HDL			
.,	232	A 6	630P-730P	30	\$150.00	12/7	12/7	ц		THU		Н
поощ	PROGRAM ORD COM ORD COM	ъ В н	NFL THU PRE-GAME NA DUE TO PROGRAM #8864312. PLEASE MAKEGOOD MADE UP O	GRAM CHANGE. EASE CONFIRM. UP OF LINES	WE ALSO HAVE \$1 THANKS, DENICE 231-233	\$150.00 TO	RE-SPEND	FROM HDL	ног			
(1	233	A 7	700P-1000P	30	\$100.00	12/8	12/8	4	2	FRI		4
4 O O H	PROGRAM: ORD COM1: ORD COM2:		AHSAA SUPER 7 NA DUE TO PRO #8864312. PL MAKEGOOD MADE	7 CHAMPIONSHIP OGRAM CHANGE. LEASE CONFIRM. UP OF LINES	WE ALSO F THANKS, 231-233	AVE \$150.00 TO DENICE	RE-SPEND	FROM HDL	ног			
``\	216	S 7	700P-800P	30	\$300.00	12/6	12/6	0		WED		0
0	PROGRAM CON COM	RAM : COM1:	BLACKLIST-FALL BLACKLIST-FALL	LL					•			

35689.00 178 TOTAL CONTRACT TOTAL .35689.00 DEC/17

PLS ADVISE

\$600.00 \$300.00 \$250.00 \$150.00 \$100.00 RE-SPEND

308 308 308 308 308

DEC6 (2/WK) DEC8 (4/WK)

DEC7

DEC5 DEC6

HDL

FROM

OH

\$150.00

THANKS, DENICE

CONFIRM.

CHANGE

PROGRAM PLEASE

CMT:NA DUE TO CMT:#8864312.

FRI/700P-1000P

vð

MISSED:TUE/800P-900P WED/700P-800P OFFER:WED/700P-800P & THU/630P-730P

STATION MAKEGOOD OFFERS:

OK'D

BUY#199 BUY#216

WE ALSO HAVE

0

WIYC

(J)

WBMM

%

CABL

11%

WCOV

33 0 % 0 %

WAKA EAKA

14%

ESFA WNCF

39%

WSFA

η)

\$27,21

TOTALS

MARKET

(DEC5/17)

ESTIMATED SHARES

HSZ SVC-

DEMOS- RA35+*

*-MULTIPLE N-PROGRAM NAME Z-COMMENTS M-MAKEGOOD Y-DAYS L-LENGTH X-LATE DATES T-TIME 三一三子 S-SPOTS PER WEEK DE-DELETE C-CANCELLED R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT A-ADD MOD CODE

REP: TEL# 703-528-9387

TRF# 1854598 #1 \$\$\$

HEADLINE# 8864314 MOD# 5: APPROVED REV

及 い い い い い

REPORT FROM FAX# RISK !!! CREDIT HARRIS AGENCY CREDIT ADVISORY: ORDER WORKSHEET

DEC6/17 13.03

703-516-9680

STATION

*** WSFA-TV

.03 m # SALESMAN REGIONAL DATE DEC6/17 (H) EDDINS SCATTERGOOD LOCAL RYAN OFF.# F WA-JEI NATL PRSN NAME CLASS: BUYER SALES REP.# INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, SE CO-OP JONES/D/SEN/AL COMMENTS: MEDIA 886431 PKWY 30339 PARTNERS 75 # G. CIRCLE CONTRACT EST#5105 WK - 2ATLANTA, POLI/D CANAL 006 DEC12/17 TAX SENAT NAME NAME STATE FOR ADV. AGY. DEC5/17 JONES FLIGHT DATES DOUG TAX ORDER PRDCT # # CILX ADV AGY

REP:

8864312 \$150 WAS MOVED FROM HDLN: REVISED ORDER M9 OKD AS LINES 231-233 PREVIOUS TTL \$35,539 REVISED TTL, \$35,689

RYAN THANKS JASMINE FOR PLS CONFM

STA:

SCHEDULE CASH IN ADVANCE 4 S SIHL **** CON CM

SUITE#1650 HO: SENT SE, SU BE ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY ATLANTA, GA 30339 FOR GENERATION CONTRACT SCHEDULED APPROVED. BEEN ORDER HAVE

\$600.00 \$300.00 \$250.00 \$150.00 \$E-SPEND 308 308 308 308 DEC6 DEC6(2/WK) DEC7 DEC5 MISSED:TUE/800P-900P WED/700P-800P OFFER:WED/700P-800P & THU/630P-730P NOTICE: CHANGES OF THIS (STATION MAKEGOOD OFFERS: M9 OK'D BUY#199 N

WE ALSO HAVE \$150.00 TO DENICE THANKS, CONFIRM. CHANGE & FRI/700P-1000P CMT:NA DUE TO PROGRAM PLEASE CMT:#8864312

· DEC8 (4/WK)

35689.00 178 TOTAL CONTRACT TOTAL

ADVIS

PLS

HDL

FROM

•

(DEC5/17)

CREDIT AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN

703-516-9680

FAX#

RISK !!!

DEC6/17 17.05 *** WSFA-TV *** FROM STATION **CHANGES** FROM REPORT ORDER WORKSHEET TRF# 1854598 #0 \$\$\$ REP HEADLINE# 8864314 \$\$\$ MOD# 6: APPROVED REV

.05 17, # SALESMAN DEC6/17 REGIONAL (H) RYAN EDDINS SCATTERGOOD DATE LOCAL OFF.# JEFF WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) BILLING NEEDED 1650 ORDER, SUITE# (LINE, S E CO-OP POLI/D JONES/D/SEN/AL COMMENTS: CANAL PARTNERS MEDIA 886431 75 PKWY 30339 # GA 900 CIRCLE JONES FOR SENAT EST#5105 CONTRACT WK-2 ATLANTA, DEC12/17 STATE TAX ADV. NAME AGY. NAME FLIGHT DATES DEC5/17 DOUG TAX # # # ORDER PRDCT CILX AGY ADV

STA:

**** SCHEDULE CASH IN ADVANCE 4 SI SIHL **** S ZOU

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

NO BUYS TO PRINT STATION MAKEGOOD OFFERS:

MISSED: BONUS

UNRESL

M10

\$3.00 DENICE 30S THANKS, CONFIRM. DEC10 PLEASE #8864312 OFFER: SUN/400A-430A CMT: MONEY FROM HDL

35689.00 DEC/17 % WIYC ω % WBMM % CABL WCOV 118 % % % % WAKA EAKA 14% 0% WNCF ESFA WSFA 39% TOTALS \$27,215

35689.00 178

TOTAL

CONTRACT TOTAL

PLS ADVISE (DEC6/17)

> SHARE ESTIMATED

MARKET

RA35+* SVC- NSI DEMOS- R

FAX# 703-516-9680 REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY

HEADLINE# 8864314 TRF# 1854598 MOD# 6: APPROVED REV #0 \$\$\$

REP SSS

DEC7/17 09.51 *** WSFA-TV *** FROM STATION **CHANGES** RISK !!! REPORT F CREDIT ORDER WORKSHEET

ADV #	ADV. NAME POLI/D JONES/D/SEN	JONES/D/SEN/AL	REP.#	OFF.#	SALESMAN #
AGY #	AGY. NAME CANAL PARTNERS MEDIA	ARTNERS MEDIA	BUYER NAME JEFF SCATTERGOOD	EFF SCATTER	GOOD
	900 CIR	900 CIRCLE 75 PKWY SE, SUITE# 1650	SALES PRSN WA- RYAN EDDINS (H)	A- RYAN ED	DINS (H)
	ATLANTA	ATLANTA, GA 30339			
ORDER #	CONTR	CONTRACT # 8864314	CLASS: NATL.	LOCAL	REGIONAL
PRDCT DOUG JON	SS FOR SENAT EST#5	DOUG JONES FOR SENAT EST#5105 COMMENTS: (LINE, ORDER, INVOICE)	orce)		
FLIGHT DATES DEC5/17	25/17 DEC12/17 WK-2	K-2			
CITY TAX	STATE TAX	CO-OP BILLING NEEDED		Ω	DATE_DEC7/17 09.51

STA:

SCHEDULE **** CASH IN ADVANCE æ SI SIHL **** Σ CON

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 GA ATLANTA,

PLS ADVISE (DEC6/17) \$3.00 DENICE 30S THANKS, CONFIRM. PLEASE DEC10 MISSED: BONUS OFFER: SUN/400A-430A CMT: MONEY FROM HDL #8864312. NO BUYS TO PRINT STATION MAKEGOOD OFFERS: UNRESL M10

PLS ADVISE. (DEC7/17) CMT:12/6 SPOT NA DUE TO MISSING LOG DEADLINE AND TP BEING OVERSOLD. 12/8 CMT:SPOT NA DUE TO OVERSOLD. PLEASE CONFIRM. THANKS, DENICE \$250.00 \$100.00 \$250.00 \$150.00 308 308 308 DEC8 (4/WK) DEC8 (2/WK) DEC10 DEC6 & SUN/1030P-1130P MISSED: WED/700P-800P FRI/700P-1000P OFFER: FRI/700P-800P BUY#231 BUY#233 UNRESL

M11

35689.00 TOTAL CONTRACT TOTAL 35689.00 DEC/17

%

WIYC

(√) 0/0

WBMM

%

CABL

WCOV 118

33% 0%

WAKA EAKA

WNCF 148 ESFA 08

39%

WSFA

\$27,215

TOTALS

MARKET

SHARES ESTIMATED

DEMOS- RA35+* SVC- NSI

CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

	Contract / Rev	vision		Alt Order#	
	1854598	1		08864314	
<u>Product</u>					
DOUG JONES FOR SENA	Т				
Contract Dates	Estimate #				
12/03/17 - 12/12/17	5105				
<u>Advertiser</u>			Ori	ginal Date	/ Revision
POL/Jones, Doug/D/Sena	ite		1	2/07/17	/ 12/07/17
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broado			Cash
	Property	Accou	nt E	xecutive	Sales Office
	WSFA	Ryan E	Eddi	ns	HRP-Washingto
	Special Handl	ing			
	Demographic				
	Adults 35+				
	Agy Code	Advert	iser	Code	Product 1/2
	TV13041	836			967
	Agency Ref			Advertiser	Ref

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
D 2 WSFA 12/06/17 12/06/17 Today in Alabama 530a	528am-6am	:30	NM 0	\$0.00
D 3 WSFA 12/07/17 12/07/17 Today in Alabama 530a	528am-6am	:30	NM 0	\$0.00
D 4 WSFA 12/08/17 12/08/17 Today in Alabama 530a	528am-6am	:30	NM 0	\$0.00
D 5 WSFA 12/05/17 12/05/17 Today In Alabama	6a-7a	:30	NM 0	\$0.00
D 6 WSFA 12/07/17 12/07/17 Today In Alabama	6a-7a	:30	NM 0	\$0.00
D 7 WSFA 12/12/17 12/12/17 Today in Alabama	6a-7a	:30	NM 0	\$0.00
8 WSFA 12/05/17 12/05/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -1 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
9 WSFA 12/06/17 12/06/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
10 WSFA 12/07/17 12/07/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	7-9am <u>Rate</u> \$115.00	:30	N M 1	\$115.00
11 WSFA 12/11/17 12/11/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	9-10am <u>Rate</u> \$50.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/11/17-12/17/17 NBC Today 2 Credited	Start/End Time 9-10am	Weekdays Length Rate M :30 \$50.00	<u>Type</u> NM	
13 WSFA 12/06/17 12/06/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	9-10am <u>Rate</u> \$50.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Today 2 Credited	Start/End Time 9-10am	Weekdays Length Rate w :30 \$50.00	<u>Type</u> NM	
14 WSFA 12/08/17 12/08/17 NBC Today 2	9-10am	:30	NM 0	\$0.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SE 5105

	Start/End	Spots/	•		
*Line Ch Start Date End Date Description	Time	Days Length Week	 Rate 	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	<u>Rate</u> \$50.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 NBC Today 2 Credited	9-10am	F :30	\$50.00	NM	
	10 11 000	:30		NM 0	\$0.00
15 WSFA 12/06/17 12/06/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	Rate \$50.00	.30		14IVI	\$0.00
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Туре	
1 WSFA 12/04/17-12/10/17 NBC Today with Kathie Lee	10-11am	w:30	\$50.00	NM	
Credited					
16 WSFA 12/07/17 12/07/17 NBC Today with Kathie Lee		:30		NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$50.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	<u>Rate</u>	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 NBC Today with Kathie Lee	10-11am	Th :30	\$50 .00	NM	
Credited .					
17 WSFA 12/08/17 12/08/17 NBC Today with Kathie Lee	_	:30		NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$50.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 NBC Today with Kathie Lee	10-11am	F :30	\$50.00	NM	
Credited					
18 WSFA 12/11/17 12/11/17 ALABAMA LIVE @ 11A	11-1130Am	:30	•	NM 1	\$30.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	<u>Rate</u> \$30.00				
19 WSFA 12/06/17 12/06/17 ALABAMA LIVE @ 11A	11-1130Am	;30		NM 1	\$30.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>				
Week: 12/04/17 12/10/171 1	\$30.00				
20 WSFA 12/07/17 12/07/17 ALABAMA LIVE @ 11A	11-1130Am	:30		NM 1	\$30.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$30.00				
21 WSFA 12/05/17 12/05/17 ALABAMA LIVE @ 1130AM		:30		NM 1	\$30.00
Start Date End Date Weekdays Spots/Week	Rate	.00			• • • • • • • • • • • • • • • • • • • •
Week: 12/04/17 12/10/17 -1 1	\$30.00				
22 WSFA 12/06/17 12/06/17 ALABAMA LIVE @ 1130AM		:30		NM 1	\$30.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$30.00				
24 WSFA 12/07/17 12/07/17 ALABAMA LIVE @ 1130AM		:30		NM 1	\$30.00
Start Date End Date Weekdays Spots/Week	Rate	.00	_		400.00
Week: 12/04/17 12/10/171 1	\$30.00		•		
D 25 WSFA 12/11/17 12/11/17 WSFA 12 News at Noon	12-1230pm	:30		NM 0	\$0.00
26 WSFA 12/06/17 12/06/17 WSFA 12 News at Noon	12-1230pm	:30		NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$100.00				
Week: 12/04/17 12/10/171 1 Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Type	
1 WSFA 12/04/17-12/10/17 WSFA 12 News at Noon	12-1230pm	W :30	\$100.00	NM	
Credited	<u>-</u>		4		

(* Line Transactions: N = New, E = Edited, D = Deleted)

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| Contract / Revision | Alt Order # | 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

| <u>Advertiser | Original Date / Revision | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 12/07/17 | 1</u>

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
27 WSFA 12/08/17 12/08/17 WSFA 12 News at Noon	12-1230pm	:30	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$100.00	•		
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Туре	
1 WSFA 12/04/17-12/10/17 WSFA 12 News at Noon	12-1230pm	F :30 \$100.00	NM	
Credited				
D 28 WSFA 12/11/17 12/11/17 NET Days of Our Lives	1230-130p	:30	NM 0	\$0.00
29 WSFA 12/05/17 12/05/17 NET Days of Our Lives	1230-130p	:30	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -1 1	<u>Rate</u> \$150.00			
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Type	
1 WSFA 12/04/17-12/10/17 NET Days of Our Lives	1230-130p	-Tu :30 \$150.00	NM	
Credited				
D 30 WSFA 12/07/17 12/07/17 NET Days of Our Lives	1230-130p	:30	NM 0	\$0.00
D 31 WSFA 12/11/17 12/11/17 RIGHT THIS MINUTES	130-2p	:30	NM 0	\$0.00
D 32 WSFA 12/06/17 12/06/17 RIGHT THIS MINUTES	130-2p	:30	NM 0	\$0.00
D 33 WSFA 12/08/17 12/08/17 RIGHT THIS MINUTES	130-2p	:30	NM 0	\$0.00
34 WSFA 12/11/17 12/11/17 Today in Alabama 430am	430-5a	:30	NM 1	\$5.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	<u>Rate</u> \$5.00			
D 35 WSFA 12/05/17 12/05/17 HARRY	2-3p	:30	NM 0	\$0.00
D 36 WSFA 12/07/17 12/07/17 HARRY	2-3p	:30	NM 0	\$0.00
D 37 WSFA 12/08/17 12/08/17 HARRY	2-3p	:30	NM 0	\$0.00
38 WSFA 12/11/17 12/11/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 1	\$60.00
Start Date	<u>Rate</u>	•		
Week: 12/11/17 12/17/17 1 1	\$60.00			
39 WSFA 12/06/17 12/06/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 1	\$60.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$60.00			
40 WSFA 12/08/17 12/08/17 JUDGE JUDY 2ND RUN	3-330p	:30	NM 1	\$60.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			
Week: 12/04/17 12/10/171 1	\$60.00			
D 41 WSFA 12/05/17 12/05/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 0	\$0.00
D 42 WSFA 12/07/17 12/07/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 0	\$0.00
D 43 WSFA 12/08/17 12/08/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 0	\$0.00
44 WSFA 12/11/17 12/11/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 4-430P Rate	:30	NM 1	\$60.00
Week: 12/11/17 12/17/17 1 1	\$60.00			
45 WSFA 12/05/17 12/05/17 Today in Alabama 430am	430-5a	:30	NM 1	\$5.00
Start Date	<u>Rate</u>			
Week: 12/04/17 12/10/17 -1 1	\$5.00			
46 WSFA 12/05/17 12/05/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 1	\$60.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -1 1	<u>Rate</u> \$60.00			
47 WSFA 12/06/17 12/06/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 1	\$60.00

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 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

Advertiser

POL/Jones, Doug/D/Sena

Original Date / Revision
12/07/17 / 12/07/17

	Start/End		Spots/				
*Line Ch Start Date End Date Description	Time	Days L	ength Week	Rate	Type S _I	oots	Amount
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	<u>Rate</u> \$60.00						
48 WSFA 12/11/17 12/11/17 WSFA 12 NEWS AT 4PM	M-F 430-5P		:30		NM	1	\$75.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 1 1	Rate				l		
	\$75.00		.00			4	675.00
49 WSFA 12/06/17 12/06/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 430-5P Rate		:30		NM	1	\$75.00
Week: 12/04/17 12/10/171 1	\$75.00						
50 WSFA 12/08/17 12/08/17 WSFA 12 NEWS AT 4PM	M-F 430-5P		:30		NM	1	\$75.00
Start Date End Date Weekdays Spots/Week	Rate						
Week: 12/04/17 12/10/171 1	\$75.00						***
D 51 WSFA 12/11/17 12/11/17 WSFA 12 News at Five	5-530pm		:30	· · · · · · · · · · · · · · · · · · ·	NM	0	\$0.00
52 WSFA 12/05/17 12/05/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week	5-530pm Rate		:30		MM	0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -1 1	\$185.00				ı		
Spot Ch Date Range Description	Start/End Time	<u>Weekdays</u>	<u>Length</u>	Rate	<u>Type</u>		
1 WSFA 12/04/17-12/10/17 WSFA 12 News at Five	5-530pm	-Tu	:30	\$185.00	NM		
Credited							00.00
53 WSFA 12/07/17 12/07/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week	5-530pm Rate		:30		NM	0	\$0.00
Week: 12/04/17 12/10/171 1	\$185.00			•			
Spot Ch Date Range Description	Start/End Time	<u>Weekdays</u>	<u>Length</u>	Rate	<u>Type</u>		
1 WSFA 12/04/17-12/10/17 WSFA 12 News at Five	5-530pm	Th	:30	\$185.00	NM		
Credited							60.00
D 54 WSFA 12/11/17 12/11/17 WSFA 12 News at Six - MF			:30		NM	0	\$0.00
D 55 WSFA 12/06/17 12/06/17 WSFA 12 News at Six - MF	i	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	:30		NM	0	\$0.00
56 WSFA 12/07/17 12/07/17 Today in Alabama 430am	430-5a		:30		NM	1	\$5.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$5.00			•			
D 57 WSFA 12/08/17 12/08/17 WSFA 12 News at Six - MF	6-630pm		:30		NM	0	\$0.00
D 58 WSFA 12/05/17 12/05/17 ENTERTAINMENT TONIGH	17630-7p		:30		NM	0	\$0.00
59 WSFA 12/07/17 12/07/17 ENTERTAINMENT TONIGH	17630-7p		:30		NM	0	\$0.00
Start Date	Rate						
Week: 12/04/17 12/10/171 1 Spot Ch Date Range Description	\$215.00 Start/End Time	Weekdays	Longth	Rate	Type		
1 WSFA 12/04/17-12/10/17 ENTERTAINMENT TONIG		Th	<u>Length</u> :30	\$215.00	NM		
Credited	11000 1p	,	.00	\$270.00			
D 60 WSFA 12/08/17 12/08/17 ENTERTAINMENT TONIGH	11630-7p		:30		NM	0	\$0.00
D 61 WSFA 12/11/17 12/11/17 WSFA 12 News at Ten - MF			:30		NM	0	\$0.00
D 62 WSFA 12/05/17 12/05/17 WSFA 12 News at Ten - MF			:30		NM	0	\$0.00
63 WSFA 12/07/17 12/07/17 WSFA 12 News at Ten - MF			:30		NM	0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$275.00						
Spot Ch Date Range Description	Start/End Time	<u>Weekdays</u>	<u>Length</u>	* Rate	<u>Type</u>		
1 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - Mi	F 10-1035pm	Th	:30	\$275.00	NM		
Credited							

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| Contract / Revision | Alt Order # | 1854598 / 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/07/17 / 12/07/17

	Start/End	Spots/ .		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
64 WSFA 12/06/17 12/06/17 Tonight Show <u>Start Date End Date Weekdays Spots/Week</u> Week: 12/04/17 12/10/171 1	1035-1137pm <u>Rate</u> \$115.00	:30	NM 0	\$0.00
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 Tonight Show	1035-1137pm	W :30 \$115.00	NM	
Credited				
65 WSFA 12/07/17 12/07/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	1035-1137pm <u>Rate</u> \$115.00	:30	NM 0	\$0.00
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 Tonight Show Credited	1035-1137pm	Th :30 \$115.00	NM	
66 WSFA 12/08/17 12/08/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	1035-1137pm <u>Rate</u> \$115.00	:30	NM 0	\$0.00
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 Tonight Show	1035-1137pm	F :30 \$115.00	NM!	
<u>Credited</u> D 67 WSFA 12/05/17 12/05/17 Today in Alabama 5am	5-530a	:30	NM 0	\$0.00
D 68 WSFA 12/11/17 12/11/17 Late Night w/ Seth Meyers	1137p-1237x	:30	NM 0	\$0.00
69 WSFA 12/06/17 12/06/17 Late Night w/ Seth Meyers	1137p-1237x	:30	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	<u>Rate</u> \$10.00	.50	14141	Ψ0.00
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Type	
1 WSFA 12/04/17-12/10/17 Late Night w/ Seth Meyers	1137p-1237x	W :30 \$10.00	NM	
70 WSFA 12/08/17 12/08/17 Late Night w/ Seth Meyers	4407- 4007-	:30	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	1137p-1237x <u>Rate</u>	:30	INIVI U	\$0.00
Week: 12/04/17 12/10/171 1	\$10.00		_	
Spot Ch Date Range Description 1 M/SEA 12/04/17 12/10/17 Late Night by Soth Mayore	Start/End Time	<u>Weekdays</u> <u>Length</u> <u>Rate</u> F :30 \$10.00	<u>Type</u> NM	
1 WSFA 12/04/17-12/10/17 Late Night w/ Seth Meyers Credited	1137p-1237x	30 , \$10.00	IVIVI	
71 WSFA 12/11/17 12/11/17 The Voice	7-9p	:30	NM 1	\$600.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/11/17 12/17/17 1 1	\$600.00			22.22
72 WSFA 12/05/17 12/05/17 This Is Us Start Date End Date Weekdays Spots/Week	8-9pm <u>Rate</u>	:30	NM 0	\$0.00
Week: 12/04/17 12/10/17 -1 1	\$600.00			
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 This Is Us	8-9pm	-Tu :30 \$ 600.00	NM	
Credited				
73 WSFA 12/09/17 12/09/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week		:30	NM 1	\$45.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1- 1	<u>Rate</u> \$45.00			
74 WSFA 12/09/17 12/09/17 Notre Dame Football	228p-1030p	:30	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1- 1	Rate			
Week: 12/04/17 12/10/171- 1	\$50.00	•	ı	

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 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate 1	ype Spots	Amount
Start Date End Date Weekdays Spots/Week Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Notre Dame Football Credited	Rate Start/End Time 228p-1030p	Weekdays Length	* <u>Rate</u>] \$50.00	Гуре NM	
75 WSFA 12/09/17 12/09/17 Nascar Daytime <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171- 1	11a-6p <u>Rate</u> \$65.00	:30		NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Nascar Daytime Credited	Start/End Time 11a-6p	Weekdays Length	Rate 3	Гуре NM	
76 WSFA 12/09/17 12/09/17 WSFA 12 News at Six-Sat Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171- 1	Sa 6-7pm <u>Rate</u> \$80.00	:30		NM 1	\$80.00
77 WSFA 12/09/17 12/09/17 WSFA 12 News at Ten - Sa Start Date	t 10-1030pm <u>Rate</u> \$175.00	:30		NM 1	\$175.00
D 78 WSFA 12/08/17 12/08/17 Today in Alabama 5am	5-530a	:30		NM 0	\$0.00
79 WSFA 12/09/17 12/09/17 NET Saturday Night Live <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171- 1	1030p-1203x <u>Rate</u> \$115.00	:30		NM 1	\$115.00
80 WSFA 12/09/17 12/09/17 ET WEEKEND Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171- 1	1203-103x <u>Rate</u> \$10.00	:30		NM 1	\$10.00
81 WSFA 12/10/17 12/10/17 NET NBC Sunday Today Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	nc7-8a <u>Rate</u> \$45.00	:30	•	NM 1	\$45.00
82 WSFA 12/10/17 12/10/17 NET NBC Meet The Press Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	8-9a <u>Rate</u> \$45.00	:30		NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NET NBC Meet The Press Credited	Start/End Time 8-9a	Weekdays Length	<u>Rate</u> \$45.00	Гуре NM	
83 WSFA 12/10/17 12/10/17 WSFA News Sunday AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	9-930a <u>Rate</u> \$20.00	:30		NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 WSFA News Sunday AM Credited	Start/End Time 9-930a	Weekdays Length	Rate \$20.00	Г <u>уре</u> NM	
84 WSFA 12/10/17 12/10/17 NBC Golf Start Date End Date Weekdays Spots/Week Week; 12/04/17 12/10/171 1	10a-10p <u>Rate</u> \$35.00	:30		NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Golf Credited	Start/End Time 10a-10p	Weekdays Length	* <u>Rate</u> \$35.00	Гуре NM	
85 WSFA 12/10/17 12/10/17 NBC Golf Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	10a-10p <u>Rate</u> \$35.00	:30		NM 0	\$0.00

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WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

(334) 288-1212

 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

Advertiser - Original Date / Revision
POL/Jones, Doug/D/Sena 12/07/17 / 12/07/17

Start/End Spots/ *Line Ch Start Date End Date Description Time Days Length Week Rate Type	e Spots	Amount
Start Date End Date Weekdays Spots/Week Rate Spot Ch Date Range Description Start/End Time Weekdays Length Rate Typ 1 WSFA 12/04/17-12/10/17 NBC Golf 10a-10pSL :30 \$35.00 NI Credited		
86 WSFA 12/10/17 12/10/17 Nascar Daytime 11a-6p :30 NN <u>Start Date End Date Weekdays Spots/Week</u> Rate Week: 12/04/17 12/10/171 1 \$65.00	<i>1</i> 0	\$0.00
Spot Ch Date Range Description Start/End Time Weekdays Length Rate Typ 1 WSFA 12/04/17-12/10/17 Nascar Daytime 11a-6pSt :30 \$65.00 NI Credited	_	
87 WSFA 12/10/17 12/10/17 NBC Golf 10a-10p :30 NN Start Date End Date Weekdays Spots/Week Rate Week: 12/04/17 12/10/171 1 \$65.00	1 0	\$0.00
Spot Ch Date Range Description Start/End Time Weekdays Length Rate Typ 1 WSFA 12/04/17-12/10/17 NBC Golf 10a-10p St :30 \$65.00 NM Credited Credited		
88 WSFA 12/10/17 12/10/17 Super Bowl Pre-Game Super Bowl Pre-Game :30 NN Start Date End Date Weekdays Spots/Week Rate Week: 12/04/17 12/10/171 1 \$100.00	0	\$0.00
Spot Ch Date Range Description Start/End Time Weekdays Length • Rate Typ 1 WSFA 12/04/17-12/10/17 Super Bowl Pre-Game Super Bowl Pre-GiSt :30 \$100.00 NII Credited Credite	-1	
D 89 WSFA 12/12/17 12/12/17 Today in Alabama 5am 5-530a :30 NN	0	\$0.00
D 90 WSFA 12/10/17		\$0.00
91 WSFA 12/10/17 12/10/17 Prime Rotator M-Sun 7-10pm & 6-10p Sι :30 NN Start Date End Date Weekdays Spots/Week Rate Week: 12/04/17 12/10/171 1 \$50.00	0	\$0.00
Spot Ch Date Range Description Start/End Time Weekdays Length ' Rate Typ 1 WSFA 12/04/17-12/10/17 Prime Rotator M-Sun 7-10pm & 6-10p StSt :30 \$50.00 NM Credited		
92 WSFA 12/10/17 12/10/17 Sunday Hour 2 7-8PM :30 NN Start Date End Date Weekdays Spots/Week Rate Week: 12/04/17 12/10/171 1 \$100,00	0	\$0.00
Spot ChDate RangeDescriptionStart/End TimeWeekdaysLengthRateTyp1 WSFA 12/04/17-12/10/17Sunday Hour 27-8PMSt:30\$100.00NNCredited	_	
93 WSFA 12/10/17 12/10/17 NFL Football Sun 730p-1030p :30 NN Start Date End Date Weekdays Spots/Week Rate Week: 12/04/17 12/10/172 2 \$ \$500.00	0	\$0.00
Spot Ch Date Range Description Start/End Time Weekdays Length Rate Typ 1 WSFA 12/04/17-12/10/17 NFL Football Sun 730p-1030p St :30 \$500.00 NM		
Credited 2 WSFA 12/04/17-12/10/17 NFL Football Sun 730p-1030pSt :30 \$500.00 NM Credited ,	1	
94 WSFA 12/10/17 12/10/17 Late News 1030p-11p :30 NN Start Date End Date Weekdays Spots/Week Rate Week: 12/04/17 12/10/171 1 \$150.00	1	\$150.00

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| Contract / Revision | Alt Order # | 1854598 / 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SE 5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Type S	Spots	Amount
95 WSFA 12/10/17 12/10/17 LF SU 11-1130p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	11-1130p <u>Rate</u> \$10.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 LF SU 11-1130p Credited	Start/End Time 11-1130p		Rate <u>Type</u> 0.00 NM		
96 WSFA 12/10/17 12/10/17 LF SU 1130p-12x Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	1130p12x <u>Rate</u> \$5.00	:30	NM	1	\$5.00
97 WSFA 12/05/17 12/05/17 NET Early Today ON <u>Start Date End Date Weekdays Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
98 WSFA 12/07/17 12/07/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	4-430x <u>Rate</u> \$3.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NET Early Today ON Credited	Start/End Time 4-430x		Rate Type 3.00 NM		
99 WSFA 12/12/17 12/12/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -T 1	4-430x <u>Rate</u> \$3.00	:30	NM	1	\$3.00
100 WSFA 12/07/17 12/07/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	4-430x <u>Rate</u> \$3.00	:30 •	NM	1	\$3.00
D 101 WSFA 12/05/17 12/08/17 WSFA 12 News at Six - MF	6-630pm	:30	NM	0	\$0.00
D 102 WSFA 12/05/17 12/08/17 Today In Alabama	6a-7a	:30	NM	0	\$0.00
D 103 WSFA 12/05/17 12/08/17 WSFA 12 News at Noon	12-1230pm	:30	NM	0	\$0.00
D 104 WSFA 12/09/17 12/09/17 NBC Saturday Today Show	6-8am	:30	NM	0	\$0.00
D 105 WSFA 12/07/17 12/07/17 NET NFL Thursday Game	720-1030p	:30	NM	0	\$0.00
D 106 WSFA 12/07/17 12/07/17 Late News	1030p-11p	:30	NM	0	\$0.00
D 107 WSFA 12/08/17 12/08/17 Fri Dateline	8-10pm	:30	NM	0	\$0.00
D 108 WSFA 12/05/17 12/08/17 NBC Today Show	7-9am	:30	NM	0	\$0.00
D 109 WSFA 12/05/17 12/08/17 HARRY	2-3p	:30	NM	0	\$0.00
D 110 WSFA 12/05/17 12/10/17 WSFA 12 News at Six - MF	6-630pm	:30	NM	0	\$0.00
D 111 WSFA 12/05/17 12/10/17 Today In Alabama	6a-7a	:30	NM	0	\$0.00
D 112 WSFA 12/10/17	Su 5-530p	:30	NM	0	\$0.00
D 113 WSFA 12/05/17 12/10/17 NBC Today with Kathie Lee	10-11am	:30	NM	0	\$0.00
D 114 WSFA 12/09/17 12/09/17 NET Soccer	1130a-130p	:30	NM	0	\$0.00
D 115 WSFA 12/10/17 12/10/17 NFL Football	Sun 730p-1030p	:30	NM	0	\$0.00
116 WSFA 12/05/17 12/05/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -T 1	1230-130p <u>Rate</u> \$225.00	:30	NM	1	\$225.00
117 WSFA 12/09/17 12/09/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17S- 1	6-8am <u>Rate</u> \$45.00	:30 .	NM	1	\$45.00

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| Contract / Revision | Alt Order # | 1854598 / 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

Start/End Spots/ *Line Ch Start Date End Date Description Time Days Length Week , Rate TypeSpots	Amount
Start Date End Date Weekdays Spots/Week Rate	
D 118 WSFA 12/10/17 12/10/17 NET Early Today ON 4-430x :30 NM	\$0.00
119 WSFA 12/08/17 12/08/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM	\$830.00
Start Date End Date Weekdays Spots/Week Rate	
Week: 12/04/17 12/10/17F 2 \$415.00	
120 WSFA 12/08/17 12/08/17 NBC Today with Kathie Lee 10-11am :30 NM ′	\$115.00
Start Date End Date Weekdays Spots/Week Rate	
Week: 12/04/17 12/10/17F 1 \$115.00 .	
121 WSFA 12/08/17 12/08/17 Tonight Show 1035-1137pm :30 NM	\$175.00
<u>Start Date </u>	
	\$15.00
122 WSFA 12/08/17 12/08/17 Late Night w/ Seth Meyers 1137p-1237x :30 NM	\$13.00
Week: 12/04/17 12/10/17F 1 \$15.00	
123 WSFA 12/08/17 12/08/17 NET Days of Our Lives 1230-130p :30 NM	\$225.00
Start Date End Date Weekdays Spots/Week Rate	
Week: 12/04/17 12/10/17F 1 \$225.00	
124 WSFA 12/08/17 12/10/17 WSFA 12 News at Noon 12-1230pm :30 NM '	\$150.00
Start Date End Date Weekdays Spots/Week Rate	
Week: 12/04/17 12/10/17F 1 \$150.00	
125 WSFA 12/08/17 12/10/17 RIGHT THIS MINUTES 130-2p :30 NM	\$45.00
<u>Start Date </u>	
126 WSFA 12/08/17 12/08/17 HARRY 2-3p :30 · NM	\$40.00
Start Date End Date Weekdays Spots/Week Rate	Ψ+0.00
Week: 12/04/17 12/10/17F 1 \$40.00	
127 WSFA 12/08/17 12/10/17 JUDGE JUDY 1ST RUN 330-4p :30 NM	\$90.00
Start Date End Date Weekdays Spots/Week Rate	
Week: 12/04/17 12/10/17F 1 \$90.00	
128 WSFA 12/08/17 12/10/17 WSFA 12 NEWS AT 4PM M-F 4-430P :30 NM '	\$90.00
Start Date End Date Weekdays Spots/Week Rate	
Week: 12/04/17 12/10/17F 1 \$90.00 .	
129 WSFA 12/08/17 12/08/17 Today in Alabama 5am 5-530a :30 NM	\$130.00
<u>Start Date </u>	
130 WSFA 12/08/17	\$560.00
Start Date End Date Weekdays Spots/Week Rate	\$300.00
Week: 12/04/17 12/10/17F 2 \$280.00	
131 WSFA 12/08/17 12/08/17 Today in Alabama 530a 528am-6am :30 NM	\$150.00
Start Date End Date Weekdays Spots/Week Rate	
Week: 12/04/17 12/10/17F 1 \$150.00	
400 MOTA 40/00/47 40/40/47 MOTA 40 M 40	\$1,050.00
Start Date End Date Weekdays Spots/Week Rate	
Start Date End Date Weekdays Spots/Week Rate Week: 12/04/17 12/10/17F 2 \$525.00	6500.00
Start Date End Date Weekdays Spots/Week Rate	\$530.00

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 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/07/17 / 12/07/17

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate			
134 WSFA 12/08/17 12/08/17 ENTERTAINMENT TONIGH	•	:30	NM 2	\$650.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17F 2	<u>Rate</u> \$325.00			
135 WSFA 12/08/17 12/08/17 Blindspot	658-8pm	:30	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14101	Ψ0.00
Week: 12/04/17 12/10/17F 1	\$325.00			
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 Blindspot	658-8pm	F :30 \$325.00	NM	
Credited				
136 WSFA 12/08/17 12/08/17 NBC Today Show	7-9am	:30	NM 2	\$230.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17F 2	<u>Rate</u> \$115.00			
		.20	NM 0	\$0.00
137 WSFA 12/08/17 12/08/17 Dateline NBC Start Date End Date Weekdays Spots/Week	8-10pm Rate	:30	INIVI O	\$0.00
Week: 12/04/17 12/10/17F 2	\$450.00			
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 Dateline NBC	8-10pm	F :30 \$450.00	NM	
Credited				
2 WSFA 12/04/17-12/10/17 Dateline NBC	8-10pm	F :30 \$450.00	NM	
Credited		0.0		675.00
138 WSFA 12/08/17 12/08/17 NBC Today 2 Start Date End Date Weekdays Spots/Week	9-10am	:30	NM 1	\$75.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17F 1	<u>Rate</u> \$75.00			
139 WSFA 12/11/17	10-1035pm	:30	NM 2	\$830.00
Start Date End Date Weekdays Spots/Week	Rate	.00	_	4000.00
Week: 12/11/17 12/17/17 M 2	\$415.00	•		
140 WSFA 12/11/17 12/11/17 Tonight Show	1035-1137pm	:30	NM 1	\$175.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/11/17 12/17/17 M 1	\$175.00			
141 WSFA 12/11/17		:30	NM 1	\$15.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 1	<u>Rate</u> \$15.00			
		.20	1	\$225.00
142 WSFA 12/11/17 12/11/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week	1230-130p Rate	:30	INIVI	\$225.00
Week: 12/11/17 12/17/17 M 1	\$225.00			
143 WSFA 12/11/17 12/11/17 WSFA 12 News at Noon	12-1230pm	:30	NM 1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/11/17 12/17/17 M 1	\$150.00			
144 WSFA 12/11/17 12/11/17 RIGHT THIS MINUTES	130-2p	:30	NM 1	\$45.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/11/17 12/17/17 M 1	\$45.00			.
145 WSFA 12/11/17 12/11/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 1	\$90.00
Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 1	<u>Rate</u> \$90.00			
		.30	NM 1	\$130.00
146 WSFA 12/11/17 12/11/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week	5-530a Rate	:30	INIVI 1	φ130.00
Start Date Line Date Weekdays Opols/Week	Male		•	

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This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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| Contract / Revision | Alt Order # | 1854598 / | 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/07/17 / 12/07/17

*Line Ch Start Data End Data Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
*Line Ch Start Date End Date Description Start Date End Date Weekdays Spots/Week	Rate	Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 1	\$130.00			
147 WSFA 12/11/17 12/11/17 WSFA 12 News at Five	5-530pm	:30	NM 2	\$560.00
Start Date End Date Weekdays Spots/Week	Rate	•		
Week: 12/11/17 12/17/17 M 2	\$280.00	-20	NINA 4	\$150.00
148 WSFA 12/11/17 12/11/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week	528am-6am Rate	:30	NM 1	\$150.00
Week: 12/11/17 12/17/17 M 1	\$150.00			
149 WSFA 12/11/17 12/11/17 WSFA 12 News at Six - MF	6-630pm	:30	NM 2	\$1,050.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 2	Rate			
	\$525.00	-20	NM 2	\$530.00
150 WSFA 12/11/17 12/11/17 Today In Alabama Start Date End Date Weekdays Spots/Week	6a-7a Rate	:30	INIVI Z	Ф 530.00
Week: 12/11/17 12/17/17 M 2	\$265.00			
151 WSFA 12/11/17 12/11/17 ENTERTAINMENT TONIG	H7630-7p	:30	NM 2	\$650.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 2	Rate			
	\$325.00	:30	NM 2	\$230.00
152 WSFA 12/11/17 12/11/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am Rate	.50	14101 2	\$230.00
Week: 12/11/17 12/17/17 M 2	\$115.00			
153 WSFA 12/11/17 12/11/17 NBC Today 2	9-10am	:30	NM 1	\$75.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 1	<u>Rate</u> \$75.00			
		:30	NM 1	\$450.00
154 WSFA 12/11/17 12/11/17 The Brave Start Date End Date Weekdays Spots/Week	9-10pm Rate	.50	INIVI I	\$450.00
Week: 12/11/17 12/17/17 M 1	\$450.00			
155 WSFA 12/09/17 12/09/17 NET Soccer	1130a-130p	:30	NM 1	\$35.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17S- 1	<u>Rate</u> \$35.00			
156 WSFA 12/09/17 12/10/17 NBC Saturday Today Show		:30	NM 1	\$45.00
Start Date End Date Weekdays Spots/Week	Rate	.50	1400	ψ+0.00
Week: 12/04/17 12/10/17S- 1	\$45.00			
157 WSFA 12/10/17 12/10/17 LF SU 11-1130p	11-1130p	:30	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17S 1	<u>Rate</u> \$15.00		:	
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Type	
1 WSFA 12/04/17-12/10/17 LF SU 11-1130p	11-1130p	St :30 *\$15.00	NM	
Credited				
158 WSFA 12/10/17 12/10/17 NET Early Today ON	4-430x	:30	NM 1	\$5.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17S 1	<u>Rate</u> \$5.00			
159 WSFA 12/10/17 12/10/17 NFL Football Nite/America	Various	:30	NM 1	\$225.00
Start Date	Rate			
Week: 12/04/17 12/10/17S 1	\$225.00			
160 WSFA 12/10/17 12/10/17 NFL Football Start Date End Date Weekdays Spots/Week	Sun 730p-1030p Rate	:30	NM 2	\$1,000.00
Week: 12/04/17 12/10/17S 2	\$500.00			

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Contract / Revision Alt Order # 1854598 / 08864314

Contract Dates Product Estimate # 12/03/17 - 12/12/17 DOUG JONES FOR SEI 5105

Advertiser Original Date / Revision / 12/07/17 POL/Jones, Doug/D/Sena 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week		ype Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate				
161 WSFA 12/10/17 12/10/17 NET NBC Meet The Press	8-9a	:30		NM 1	\$70.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 12/04/17 12/10/17S 1	\$70.00				
162 WSFA 12/10/17 12/10/17 WSFA News Sunday AM	9-930a	:30		NM 1	\$30.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>				
Week: 12/04/17 12/10/17S 1	\$30.00				
163 WSFA 12/07/17	10-1035pm	:30		NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 12/04/17 12/10/17T 2 Spot Ch Date Range Description	\$415.00 Start/Find Time	Mackdaya Langth	Doto T		
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - MF	Start/End Time	Weekdays Length		<u>ype</u> NM	
Credited	- 10-1035pm	.30	\$410.00	IVIVI	
2 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - MF	F 10-1035pm	Th :30	\$415.00	NM	
Credited	ro rocopiii				
164 WSFA 12/07/17 12/07/17 NBC Today with Kathie Lee	10-11am	:30		NM 1	\$115.00
Start Date End Date Weekdays Spots/Week	Rate	.50		,	**********
Week: 12/04/17 12/10/17T 1	\$11 <u>5.00</u>				
165 WSFA 12/07/17 12/07/17 Late News	1030p-11p	:30		NM 2	\$300.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>				
Week: 12/04/17 12/10/17T 2	\$150.00				
166 WSFA 12/07/17 12/07/17 Tonight Show	1035-1137pm	:30		NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate		•	1	
Week: 12/04/17 12/10/17T 1	\$175.00	10/	D-4- T		
Spot Ch Date Range Description 2 WSFA 12/04/17-12/10/17 Tonight Show	Start/End Time	Weekdays Length		<u>ype</u> NM	
2 WSFA 12/04/17-12/10/17 Tonight Show Credited	1035-1137pm	Th :30	\$175.00	IVIVI	
	4000 400-	.20		NIM 4	6225 00
167 WSFA 12/07/17 12/07/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week	1230-130p Rate	:30	1	NM 1	\$225.00
Week: 12/04/17 12/10/17T 1	\$225.00				
168 WSFA 12/07/17 12/07/17 WSFA 12 News at Noon	12-1230pm	:30		NM 1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate	.50	•		ψ100.00
Week: 12/04/17 12/10/17T 1	\$150.00				
169 WSFA 12/07/17 12/07/17 National Dog Show	12p-12p	:30		NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 12/04/17 12/10/17T 1	\$250.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length		<u>ype</u>	
1 WSFA 12/04/17-12/10/17 National Dog Show	12p-12p	Th :30	\$250.00	NM	
Credited					
170 WSFA 12/07/17 12/07/17 RIGHT THIS MINUTES	130-2p	:30	I	NM 1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	<u>Rate</u> \$45.00			1	
					0.40.00
171 WSFA 12/07/17 12/07/17 HARRY Start Date End Date Weekdays Spots/Week	2-3p	:30		NM 1	\$40.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	<u>Rate</u> \$40.00			ı	
172 WSFA 12/07/17 12/07/17 JUDGE JUDY 1ST RUN		:30		NM 1	\$90.00
Start Date End Date Weekdays Spots/Week	330-4p <u>Rate</u>	.30	•	1.4141	φ 3 0.00
21417 11417 2114 11414 11414 DOUGH VYOON			•	•	

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| Contract / Revision | Alt Order # | 1854598 / 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	e Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 T 1	<u>Rate</u> \$90.00	•		
173 WSFA 12/07/17 12/07/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	M-F 4-430P <u>Rate</u> \$90.00	:30	NM 1	\$90.00
174 WSFA 12/07/17	M-F 430-5P <u>Rate</u> \$115.00	:30	N M 1	\$115.00
175 WSFA 12/07/17	5-530a <u>Rate</u> \$130.00	:30 •	NM 1	\$130.00
176 WSFA 12/07/17	5-530pm <u>Rate</u> \$280.00	:30	NM 2	\$560.00
177 WSFA 12/07/17 12/07/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 1	528am-6am <u>Rate</u> \$150.00	:30	NM 1	\$150.00
178 WSFA 12/07/17 12/10/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 2	6-630pm <u>Rate</u> \$525.00	:30	NM 2	\$1,050.00
179 WSFA 12/07/17 12/08/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 2	6a-7a <u>Rate</u> \$265.00	:30	NM 2	\$530.00
180 WSFA 12/07/17 12/07/17 NET NFL Thursday Pre-Gar	n 630-730p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
181 WSFA 12/07/17 12/07/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
182 WSFA 12/07/17	730p-1030p <u>Rate</u> \$850.00	:30	NM 2	\$1,700.00
183 WSFA 12/07/17 12/07/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	9-10am <u>Rate</u> \$75.00	:30	NM 1	\$75.00
184 WSFA 12/05/17 12/05/17 WSFA 12 News at Ten - MF Start Date	10-1035pm <u>Rate</u> \$415.00	:30	NM 2	\$830.00
185 WSFA 12/05/17	1035-1137pm <u>Rate</u> \$175.00	:30	NM 1	\$175.00
186 WSFA 12/05/17 12/05/17 HARRY <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	2-3p <u>Rate</u> \$40.00	:30	NM 1	\$40.00
187 WSFA 12/05/17 12/05/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -T 1	330-4p <u>Rate</u> \$90.00	:30	NM 1	\$90.00

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<u>Contract / Revision</u> <u>Alt Order #</u>
1854598 / 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate			
188 WSFA 12/05/17 12/05/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	M-F 430-5P <u>Rate</u> \$115.00	:30	NM 1	\$115.00
189 WSFA 12/05/17	5-530a <u>Rate</u> \$130.00	:30	NM 1	\$130.00
190 WSFA 12/12/17	5-530a <u>Rate</u> \$130.00	:30	NM 1	\$130.00
191 WSFA 12/05/17 12/05/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -T 2	5-530pm <u>Rate</u> \$280.00	:30	NM 2	\$560.00
192 WSFA 12/05/17	528am-6am <u>Rate</u> \$150.00	:30	NM 1	\$150.00
193 WSFA 12/05/17	6-630pm <u>Rate</u> \$525.00	:30	NM 2	\$1,050.00
194 WSFA 12/05/17 12/05/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 2	6a-7a <u>Rate</u> \$265.00	:30	NM 2	\$530.00
195 WSFA 12/12/17	6a-7a <u>Rate</u> \$265.00	:30	NM 2	\$530.00
196 WSFA 12/05/17 12/05/17 ENTERTAINMENT TONIGH <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 2	17630-7p <u>Rate</u> \$325.00	:30	NM 2	\$650.00
197 WSFA 12/05/17 12/05/17 The Voice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	658-8pm <u>Rate</u> \$900.00	:30	NM 1	\$900.00
198 WSFA 12/05/17 12/05/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
199 WSFA 12/12/17 12/12/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -T 2	7-9am <u>Rate</u> \$115.00	:30	NM 2	\$230.00
200 WSFA 12/05/17 12/05/17 This Is Us Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -T 1	8-9pm <u>Rate</u> \$600.00	:30	NM (\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 This Is Us Credited	Start/End Time 8-9pm	Weekdays Length Rate -Tu :30 \$600.00	<u>Type</u> NM	•
201 WSFA 12/05/17 12/05/17 NBC Today 2 Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -T 1	9-10am <u>Rate</u> \$75.00	:30	NM 1	\$75.00
202 WSFA 12/06/17 12/06/17 WSFA 12 News at Ten - MF	10-1035pm	:30	NM 2	\$830.00

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 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	<u>Rate</u> \$415.00			
203 WSFA 12/06/17 12/06/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17W 1		:30	NM 1	\$115.00
204 WSFA 12/06/17 12/06/17 Tonight Show Start Date	1035-1137pm <u>Rate</u> \$175.00	:30	NM 1	\$175.00
205 WSFA 12/06/17	1137p-1237x <u>Rate</u> \$15.00	:30	NM 1	\$15.00
206 WSFA 12/06/17	1230-130p <u>Rate</u> \$225.00	:30 •	NM 1	\$225.00
207 WSFA 12/06/17	12-1230pm <u>Rate</u> \$150.00	:30	NM 1	\$150.00
208 WSFA 12/06/17 12/06/17 RIGHT THIS MINUTES Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 w 1	130-2p <u>Rate</u> \$45.00	:30	NM 1	\$45.00
209 WSFA 12/06/17 12/06/17 HARRY Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 W 1	2-3p <u>Rate</u> \$40.00	:30	NM 1	\$40.00
210 WSFA 12/06/17 12/06/17 JUDGE JUDY 1ST RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17W 1	330-4p <u>Rate</u> \$90.00	:30	NM 1	\$90.00
211 WSFA 12/06/17	5-530a <u>Rate</u> \$130.00	:30	NM 1	\$130.00
212 WSFA 12/06/17	5-530pm <u>Rate</u> \$280.00	:30	NM 2	\$560.00
213 WSFA 12/06/17	528am-6am <u>Rate</u> \$150.00	:30	NM 1	\$150.00
214 WSFA 12/06/17 12/06/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 W 2	6-630pm <u>Rate</u> \$525.00	:30	NM 2	\$1,050.00
215 WSFA 12/06/17	6a-7a <u>Rate</u> \$265.00	:30	NM 2	\$530.00
216 WSFA 12/06/17 12/06/17 ENTERTAINMENT TONIGH Start Date	l1630-7p <u>Rate</u> \$325.00	:30	NM 2	\$650.00
217 WSFA 12/06/17 12/06/17 The Blacklist <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17W 1	658-8pm <u>Rate</u> \$300.00	:30	NM 0	\$0.00

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This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week - Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 The Blacklist Credited	Rate Start/End Time 658-8pm	Weekdays Length Rate W :30 \$300.00	<u>Type</u> NM	
218 WSFA 12/06/17 12/06/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17W 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
219 WSFA 12/06/17	8-9pm <u>Rate</u> \$375.00	:30	NM 1	\$375.00
220 WSFA 12/06/17 12/06/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17W 1	9-10am <u>Rate</u> \$75.00	:30	NM 1	\$75.00
221 WSFA 12/06/17 12/06/17 Chicago Pd Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17W 1	9-10pm <u>Rate</u> \$350.00	:30	NM 1	\$350.00
222 WSFA 12/10/17	1130p-12x <u>Rate</u> \$15.00	:30	NM 1	\$15.00
223 WSFA 12/07/17	/ I1105p-12m <u>Rate</u> \$175.00	:30	NM 1	\$175.00
224 WSFA 12/07/17	720-1030p <u>Rate</u> \$850.00	:30	NM 1	\$850.00
225 WSFA 12/06/17 12/10/17 NET Days of Our Lives Start Date	1230-130p <u>Rate</u> \$225.00	:30	NM 1	\$225.00
226 WSFA 12/06/17 12/10/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17wT 1	4-430x <u>Rate</u> \$5.00	:30	NM 1	\$5.00
227 WSFA 12/08/17 12/08/17 Blindspot Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 F 1	658-8pm <u>Rate</u> \$300.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Blindspot Credited	Start/End Time 658-8pm	Weekdays Length Rate F :30 \$300.00	<u>Type</u> <i>NM</i>	
228 WSFA 12/08/17 12/08/17 Dateline NBC Start Date	8-10pm <u>Rate</u> \$340.00 <u>Start/End Time</u> 8-10pm	:30 Weekdays Length Rate:30 \$340.00	NM 0 Type NM NM	\$0.00
Credited 229 WSFA 12/07/17 12/10/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week	1230-130p <u>Rate</u>	:30	NM 1	\$225.00

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 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 12/07/17 / 12/07/17

*Line Ch Chart Data Fad Data Decembring	Start/End Time	Spots/	Data	Tuno Spoto	Amount
*Line Ch Start Date End Date Description		Days Length Week	Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 TF 1	<u>Rate</u> \$225.00				
230 WSFA 12/06/17 12/10/17 Last Call With Carson Daily	L1235x-107x	:30		NM 1	\$15.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17W-F 1	<u>Rate</u> \$15.00				
231 WSFA 12/10/17 12/10/17 NET Early Today ON	4-430x	:30		NM 1	\$5.00
Start Date End Date Weekdays Spots/Week	Rate	.50		1414	ψ0.00
Week: 12/04/17 12/10/17S 1	\$5.00				
232 WSFA 12/06/17 12/06/17 Wednesday Hour 1	658-8pm	:30		NM 0	\$0.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17w 2	<u>Rate</u> \$250.00		•		
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Туре	
1 WSFA 12/04/17-12/10/17 Wednesday Hour 1	658-8pm	W :30	\$250.00	NM	
Credited	•				
2 WSFA 12/04/17-12/10/17 Wednesday Hour 1	658-8pm	W :30	\$250.00	NM	
Credited	000 700	.00			£450.00
233 WSFA 12/07/17 12/07/17 NET NFL Thursday Pre-Ga Start Date End Date Weekdays Spots/Week	m630-730p Rate	:30		NM 1	\$150.00
Week: 12/04/17 12/10/17T 1	\$150.00		•		
234 WSFA 12/08/17 12/08/17 AHSAA Football	7p-10p	:30		NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 12/04/17 12/10/17F 4 Spot Ch Date Range Description	\$100.00 Start/End Time	Weekdays Length	Rate	Туре	
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 AHSAA Football	7p-10p	F :30	\$100.00	NM	
Credited	, , , , , ,			ı	
2 WSFA 12/04/17-12/10/17 AHSAA Football	7p-10p	F :30	\$100.00	NM	
Credited 3 WSFA 12/04/17-12/10/17 AHSAA Football	7n 10n	F :30	\$100.00	NM	
Credited	7p-10p	.30	\$100.00	74,07	
4 WSFA 12/04/17-12/10/17 AHSAA Football	7p-10p	F :30	\$100.00	NM	
Credited					
N 235 WSFA 12/10/17 12/10/17 NET Early Today ON	4-430x	:30		NM 1	\$3.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17S 1	<u>Rate</u> \$3.00				
N 236 WSFA 12/08/17 12/08/17 AHSAA Football	7-10p	:30	•	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate	.00		141111	\$ 0.00
Week: 12/04/17 12/10/17F 2	\$250.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 AHSAA Football Credited	7-10p	F :30	\$250.00	NM	
2 WSFA 12/04/17-12/10/17 AHSAA Football	7-10p	F :30	\$250.00	NM	
Credited	•				
N 237 WSFA 12/10/17 12/10/17 Late News	1030p-11p	:30	•	NM 1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 12/04/17 12/10/17S 1	\$150.00	.00			67E0 00
N 238 WSFA 12/08/17 12/08/17 AHSAA Football Start Date End Date Weekdays Spots/Week	7p-10p <u>Rate</u>	:30		NM 3	\$750.00
Week: 12/04/17 12/10/17F 3	\$250.00			l	

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

Print Date 12/07/17

Page 18of 18



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate			
N 239 WSFA 12/09/17 12/09/17 WSFA 12 News at Six-Sat	Sa 6-7pm <u>Rate</u> \$80.00	:30	NM 1	\$80.00
N 240 WSFA 12/11/17	7-9pm <u>Rate</u> \$900.00	:30	NM 1	\$900.00
		Totals	176	\$35,692.00

 Time Period
 # of Spots
 Gross Amount
 Agency Comm.
 Net Amount

 11/27/17
 -12/12/17
 176
 \$35,692.00
 (\$5,353.80)
 \$30,338.20

 Totals
 176
 \$35,692.00
 (\$5,353.80)
 \$30,338.20

Signature:		Date:	
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(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

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REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN

1854598 \$\$\$

HEADLINE# 8864314 TRF# MOD# 6: UNAPPROVED REV #1

REP SSS

* * CHANGES * * REPORT FROM REP FAX# RISK !!! CREDIT HARRIS AGENCY ORDER WORKSHEET

DEC7/17 10.08
*** WSFA-TV ***

703-516-9680

10.08 SALESMAN REGIONAL DATE DEC7/17 (H) RYAN EDDINS SCATTERGOOD LOCAL OFF.# JEFF WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) CO-OP BILLING NEEDED 1650 ORDER, SUITE# (LINE, SE POLI/D JONES/D/SEN/AL COMMENTS: MEDIA # 8864314 PKWY 30339 CANAL PARTNERS 75 G.A SENAT EST#5105 CONTRACT 900 CIRCLE WK-2 ATLANTA, DEC12/17 TAX NAME NAME STATE FOR AGY. ADV. FLIGHT DATES DEC5/17 ORDER DOUG JONES REVISED TAX # # ORDER PRDCT # CILX ADV REP:

SCHEDULE **** **** THIS IS A CASH IN ADVANCE CON CM

8864312

M10-11 OKD AS LINES 234-236 PREVIOUS TTL \$35,689 REVISED TTL, \$35,692 \$3 WAS MOVED FROM HDLN: 886

THANKS JASMINE FOR RYAN

PLS CONFM

STA:

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 ATLANTA, GA

:TOT:	:SPTS:	•
DAYS		
WEEK :	: TVNI	•
END : SPTS:	E : /WK:	
END	: DATE	•
START	DATE	
••	••	
RATE		
SEC :		•
: LGTH	:	•
TIME PERIOD		•
#:REP :CD:	:LINE#: :	
LINE		

12/6 12/6 5105 H AGENCY EST# \$250.00 836 30 2967 11 AGENCY ADVERTISER CODE AGENCY PRODUCT CODE = 5 700P-800P Ø 231

\$150.00 TO RE-SPEND FROM HDL CHANGE. WE ALSO HAVE \$1! CONFIRM. THANKS, DENICE ON LINE-199 FOR 1 SPOT/WI ON LINE-216 FOR 1 SPOT/WI CHRISTMAS A VERY PENTATONIX NA DUE TO PROGRAM #8864312. PLEASE PROGRAM : ORD COM1:

SPOT/WK SPOT/WK MAKE-GOOD FOR DEC5 MAKE-GOOD FOR DEC6 THIS IS A THIS IS A

FAX# 703-516-9680 RISK !! REPORT FROM REP I CREDIT REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY ORDER WORKSHEET REP HEADLINE# 8864314 TRF# 1854598 \$\$\$ MOD# 6: UNAPPROVED REV #1 \$\$\$

DEC7/17 10.08 *** WSFA-TV ***

: LINE#: REP	:REP :LINE#	: CD:	TIME	PERIOD :	: LGTH : SEC :	: RATE	: START : DATE	: END : DATE :	:SPTS: WI	WEEK : INVŢ :	DAYS	: TOTL:
	233	ω	700P-100	00P	30	\$100.00	12/8	12/8	ر ه	FRI		0
	PROGRAM ORD COM ORD COM PART OF	RAM : COM1: COM2: OF A	AHSAA SINA DUE #886431	AHSAA SUPER 7 CHAINA DUE TO PROGRAM#8864312. PLEASEAKEGOOD MADE UP OI	APIONSHIP CHANGE. CONFIRM. F LINES	WE ALSO HAVE THANKS, DEN 231-233	AVE \$150.00 TO DENICE	RE-SPEND	FROM HDL		·	
	235	Æ	700P-800P	0 P	30	\$250.00	12/8	12/8	N	/ FRI		0
	PROGRAM ORD COMI ORD COMI THIS IS	RAM : COM1: COM2: IS A	AHSAA SUP 12/6 SPOT SPOT NA D MAKE-GOOD	E C C C C C C C C C C C C C C C C C C C	SUPER CHAMPIONSHIP SPOT NA DUE TO MISSING LC NA DUE TO OVERSOLD. PLEP COOD FOR DEC6 ON LINE-231	LOG DEAL LEASE CON 31 FOR 1	AND TP . THANK /WK S/WK	BEING OVERSOLD S, DENICE	LD. 12/8			
	236	4	1030P-1130P	130P	30	\$150.00	12/10	12/10	П	NOS		 1
	PROGRAM ORD COM ORD COM PART OF	RAM : COM1: COM2: OF A	SUN LATI 12/6 SP(SPOT NA MAKEGOOD	LATE NEWS SPOT NA I NA DUE TO	ATE NEWS AFTER NFL SPOT NA DUE TO MISSING NA DUE TO OVERSOLD. P OD MADE UP OF LINES 2	IG LOG DEADLINE PLEASE CONFIRM 235-236	AND TP . THANK	BEING OVERSOLD S, DENICE	LD. 12/8	.		
	234	A A	400A-430A	0A	30	\$3.00	12/10	12/10	7	SUN		, -1
PROGRAM : ORD COM1:	PROGRAM ORD COM	RAM : COM1:		NBC EARLY TODAY MONEY FROM HDL #886	4312.	PLEASE CONFIRM	M. THANKS,	DENICE				
M10 M10	OK'D			MISSED: OFFER: CMT:N	MISSED: BONUS OFFER: SUN/400A-430A CMT: MONEY FROM HDL	L #8864312.	DEC10 PLEASE CONFIRM	30S RM. THANKS	\$3. DENI	00 CE	(DEC7/17) PLS ADVIS	SE.
M11	о , О	# አ በ ਬ # አ በ ਬ	.UY#233	MISSED: WED/ FRI/ OFFER: FRI/ & SUN/ CMT:12/6 CMT:SPOT	700P-800 700P-100 700P-800 1030P-11 SPOT NA	P DE DE DE DE DE 30P DE DE TO MISSING TO OVERSOLD. PI	DEC6 DEC8(4/WK) DEC8(2/WK) DEC10 NG LOG DEADLINE PLEASE CONFIRM	30S 30S 30S 30S INE AND TP B IRM THANKS	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	0.00 0.00 0.00 0.00 OVERSOLD	(DEC7/17) PLS ADVISE . 12/8	· · · · · · · · · · · · · · · · · · ·
DEC/17	m	5692.	00						CONTRACT TOTAL	TRACT TOTAL TOTAL SPOTS	AL 35692 TS	92.00 177
MARKET	TOTALS	Ω Ω	7,215	WSFA 39	39% WNCF 14% ESFA 0%	WAKA 33% EAKA 0%	WCOV 11% CA	CABL 0% WBMM	MM 3%	WIYC 0%		
ESTIMATED		SHARES										

*-MULTIPLE

Z-COMMENTS

Y-DAYS

T-TIME

S-SPOTS PER WEEK

Q-PAID PGM

P-CLASS, PLAN, SECT

N-PROGRAM NAME

M-MAKEGOOD

L-LENGTH X-LATE

DE-DELETE E-EFF DATES

C-CANCELLED R-RATE

B-BUY TYPE

A-ADD

MOD CODE

SVC- NSI DEMOS- RA35+*

REP HEADLINE# 8864314 TRF# 1854598 \$\$\$ MOD# 6: APPROVED REV #1 \$\$\$

DEC7/17 10.55 *** WSFA-TV *** REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION

FAX# 703-516-9680

P.# SALESMAN #	BUYER NAME JEFF SCATTERGOOD	SALES PRSN WA- RYAN EDDINS (H)		CLASS: NATL. LOCAL REGIONAL			DATE DEC7/17 10.55					FOR GENERATION	(DEC7/17) 30s \$3.00 PLS ADVISE. THANKS, DENICE	\$250.	30S \$250.00 PLS ADVISE.	30S \$150. AND TP BEING OV THANKS, DENIC
ADV # ADV. NAME POLI/D JONES/D/SEN/AL REP	AGY # AGY. NAME CANAL PARTNERS MEDIA BU	900 CIRCLE 75 PKWY SE, SUITE# 1650 SF	ATLANTA, GA 30339	ORDER # CONTRACT # 8864314 CI	PRDCT DOUG JONES FOR SENAT EST#5105 COMMENTS: (LINE, ORDER, INVOICE)	FLIGHT DATES DEC5/17 DEC12/17 WK-2	CITY TAX STATE TAX CO-OP BILLING NEEDED	REP: REVISED ORDER M10-11 OKD AS LINES 234-236 PREVIOUS TTL \$35,689 REVISED TTL, \$35,692 \$3 WAS MOVED FROM HDLN: 8864312 PLS CONFM THANKS JASMINE FOR RYAN	STA:	CON CM **** THIS IS A CASH IN ADVANCE SCHEDULE ****	ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339	NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED STATTON MAKEGOOD OFFERS:	٥		53 FERT/100F-1000F OFFER:FRI/700P-800P	& SUN/1030P-1130P CMT:12/6 SPOT NA DUE TO MISSING LOG DEADLINE CMT:SPOT NA DUE TO OVERSOLD. PLEASE CONFIRM

35692.00 CONTRACT TOTAL TOTAL 703-516-9680 FROM STATION **CHANGES** FAX# RISK !!! REPORT F CREDIT HARRIS REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY ORDER WORKSHEET TRF# 1854598 #0 \$\$\$

HEADLINE# 8864314 MOD# 7: APPROVED REV

RE SSS

DEC7/17 10.58
*** WSFA-TV ***

SALESMAN OFF.# REP.# JONES/D/SEN/AL POLI/D NAME ADV.

58 10 /17 REGIONAL DEC7 (H) EDDINS SCATTERGOOD DATE LOCAL RYAN JEFF WA-NATL. PRSN BUYER NAME CLASS: SALES INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, SE, CO-OP COMMENTS: CANAL PARTNERS MEDIA 886431 75 PKWY 30339 # G.A 900 CIRCLE SENAT EST#5105 CONTRACT WK-2ATLANTA DEC12/17 TAX AGY. NAME STATE FOR DATES DEC5/17 CONES DOUG TAX # FLIGHT # ORDER PRDCT CILX ADV AGY

STA:

SCHEDULE CASH IN ADVANCE 4 THIS IS **** Ω CON

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 ATLANTA, GA

\$250.00 \$250.00 \$250.00 NA. LINE 30S 30S 30S WERE DEC6 DEC8 (2/WK) DEC8 (3/WK) MISSED: WED/700P-800P FRI/700P-800P MAKEGOOD OFFERS
TRESL BUY#231
BUY#235 PRINT UNRESL 10 STATION NO BUYS

THANKS, DENICE 231 ORDERED ON LINE SPOTS THE OFFER: FRI/700P-1000P CMT: SORRY, BOTH OF

35692.00

TOTAL

CONTRACT TOTAL

PLS ADVISE

NA DUE

S

 $^{\circ}$

(DEC7/17)

CMT:TO TP CHANGE. PLEASE CONFIRM.

35692.00

DEC/17

0% WIYC 30% WBMM % CABL WCOV 118 33% 0% % WAKA EAKA 14% WNCF ESFA WSFA 39% \$27,215 TOTALS MARKET

SHARE ESTIMATED

RA35+* SVC- NSI DEMOS- R. REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN

TRF# 1854598

\$\$\$ 0#

REP HEADLINE# 8864314 \$\$\$ MOD# 7: APPROVED REV

HEADLINE#

8864314

DEC7/17 11.00 *** WSFA-TV *** 703-516-9680 FROM STATION **CHANGES** FROM FAX# RISK !!! REPORT F CREDIT HARRIS AGENCY ORDER WORKSHEET

00. 7 # SALESMAN REGIONAL DEC7/17 (H)RYAN EDDINS SCATTERGOOD DATE LOCAL OFF.# JEFF WA. NATL PRSN BUYER NAME CLASS: REP.# SALES INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, SE COLOP JONES/D/SEN/AL COMMENTS: MEDIA 886431 75 PKWY 30339 CANAL PARTNERS # GA EST#5105 CIRCLE CONTRACT WK-2ATLANTA POLI/D DEC12/17 006 TAX SENAT NAME NAME STATE FOR ADV. FLIGHT DATES DEC5/17 AGY DOUG JONES TAX # ORDER # # PRDCT CILY ADV AGY

STA:

**** SCHEDULE CASH IN ADVANCE Ø T S THIS **** Ü CON

E SENT TO: SE, SUITE#1650 TO BE ALL INVOICES ARE TO BI 900 CIRCLE 75 PARKWAY 30339 GA ATLANTA,

PLS ADVIS S m $^{\circ}$ \$250.00 \$250.00 \$250.00 NA. LINE 30S 30S 30S WERE THANKS, DENICE 231 ORDERED ON LINE DEC8 (2/WK) DEC8 (3/WK) DEC6 CHANGE. PLEASE CONFIRM. SPOTS THE CMT:SORRY, BOTH OF OFFER: FRI/700P-1000P MISSED: WED/700P-800P FRI/700P-800P CMT: TO TP OFFERS: BUY#231 BUY#235 TO PRINT MAKEGOOD UNRESL NO BUYS STATION

% WIYC (J) 0/₀ WBMM 0% CABL WCOV 118 333% WAKA EAKA 14% 0% WNCF SFA 30 WSFA \$27,215 TOTALS MARKET

35692.00 177

TOTAL

CONTRACT

TOTAL

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(DEC7/17)

SHARES ESTIMATED

35692.00

DEC/17

SVC- NSI

RA35+* DEMOS-

FAX# REP: TEL# 703-528-9387

1854598 \$\$\$

REP HEADLINE# 8864314 TRF# \$\$\$ MOD# 7: UNAPPROVED REV #1

HEADLINE# 8864314

*** WSFA-TV *** DEC7/17 11.26 REP FROM RISK !!! REPORT F CREDIT AGENCY CREDIT ADVISORY: ORDER WORKSHEET

703-516-9680

CHANGES

. 26 H # SALESMAN DATE DEC7/17 REGIONAL (H) RYAN EDDINS SCATTERGOOD LOCAL OFF.# JEFF MA-CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) BILLING NEEDED ORDER, 1650 SUITE# (LINE, SE CO-OP JONES/D/SEN/AL COMMENTS: CANAL PARTNERS MEDIA 8864314 75 PKWY 30339 # GA 900 CIRCLE JONES FOR SENAT EST#5105 CONTRACT WK-2ATLANTA POLI/D DEC12/17 TAX AGY. NAME NAME STATE ADV. DATES DEC5/17 DOUG TAX # FLIGHT # ORDER PRDCT CILX ADV AGY

RYAN 237 THANKS JASMINE FOR SAME, \$35,692 M12 OKD AS LINE ORDER CONFM REVISED PLS TIT REP:

STA:

SCHEDULE CASH IN ADVANCE 4 SI SIHL **** CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 G.A ATLANTA,

DAYS :TOTL:.	:SPTS:		•
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. WEER	: /WK: INVT	,	`
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START	DATE	0.5) <i>a</i>
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••	"	CO.D.E.)))
PERIOD			
TIME		ADVER	PRODL
:CD:		AGENCY ADVERTISER	AGENCY
:LINE#:REP	: LINE	7	
Н			

RE-SPEND OL WE ALSO HAVE \$150.00 CHRISTMAS CHANGE. A VERY PENTATONIX C
NA DUE TO PROGRAM C
#8864312. PLEASE C
MAKE-GOOD FOR DEC5 C
MAKE-GOOD FOR DEC5 C PROGRAM : ORD COM1:

0

WED

0

12/6

12/6

\$250.00

30

700P-800P

Ŋ

FROM HDL

CONFIRM. THANKS, DENICE ON LINE-199 FOR 1 SPOT/WK ON LINE-216 FOR 1 SPOT/WK THIS IS A THIS IS A

REP HEADLINE# 8864314 TRF# 1854598 \$\$\$ MOD# 7: UNAPPROVED REV #1 \$\$\$

DEC7/17 11.26 *** WSFA-TV *** CREDIT RISK !!!
HARRIS REPORT FROM REP
CHANGES REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY ORDER WORKSHEET

FAX# 703-516-9680

		3 FRI 3	3 F ERI 235 NA DUE	3 FRI 235 NA DUE 305 \$250.00 (DEC7/17) 305 \$250.00	3 FRI 235 NA DUE 30S \$250.00 30S \$250.00 30S \$250.00 30S \$250.00 WERE NA. LINE 235 NA DUE
CENTOE		12/8	12/8 NA. LINE	12/8 NA. LINE	2/8 LINE LINE 3 3 3 231 W
FIRM. THANKS, SPOT/WK	SFOIS/WR	12/8 12/8	OIS/ DEN OT/W	12/WA 12/ VE 231 DENICE OTS/WK DEC6	12/WE 231 DENICE DT/WK OTS/WK DEC6 DEC8(2 DEC8(3
EASE CON FOR 1	3 FOR 4	3 FOR 4 \$250.00	\$250.00 \$250.00 ERED ON THANK	33 FOR 4 \$250.00 DERED ON M. THANK 31 FOR 1 35 FOR 2	33 FOR 4 \$250.00 DERED ON M. THANK 31 FOR 1 35 FOR 2 THE SPOT
DUE T FOR	OD FOR DEC8 ON LINE-23	FOR DEC8 ON 30 PER CHAMPIONS	FOR DEC8 ON 30 PER CHAMPIONS OTH OF THE SP ANGE. PLEASE FOR DEC6 ON FOR DEC8	FOR DEC8 ON 30 PER CHAMPIONS OTH OF THE SP ANGE. PLEASE FOR DEC6 ON FOR DEC8 ON FOR DEC8 ON	FOR DEC8 ON 30 PER CHAMPIONS OTH OF THE SP ANGE. PLEASE FOR DEC6 ON FOR DEC8 ON FOR DEC8 ON FOR TRI/700P FFER: FRI/700P CMT: SORRY, B
COMZ: S IS A	THIS IS A MAKE-GOOD	IS A MAKE-GO A 700P-100 RAM: AHSAA	MAKE-GC 700P-100 AHSAA SORRY, TO TP MAKE-GC MAKE-GC	MAKE-GO 700P-100 AHSAA SORRY, TO TP MAKE-GO MAKE-GO MAKE-GO Y#2331	S IS A MAKE-GO A 700P-100 GRAM : AHSAA COM1: SORRY, COM2: TO TP S IS A MAKE-GO S IS A MAKE-GO KEGOOD OFFERS: BUY#231 BUY#235

*-MULTIPLE

Z-COMMENTS

Y-DAYS

X-LATE

T-TIME

S-SPOTS PER WEEK

R-RATE

Q-PAID PGM

P-CLASS, PLAN, SECT

B-BUY TYPE

A-ADD

MOD CODE

M-MAKEGOOD N-PROGRAM NAME

L-LENGTH

C-CANCELLED DE-DELETE E-EFF DATES

%

WIYC

% %

WBMM

CABL 0%

WCOV 118

33 % % 0

WAKA EAKA

WNCF 14% ESFA 0%

WSFA 39%

MARKET TOTALS \$27,215

ESTIMATED SHARES

SVC- NSI DEMOS- RA35+*

REP: TEL# 703-528-9387

TRF# 1854598 #1 \$\$\$

REP HEADLINE# 8864314 \$\$\$ MOD# 7: APPROVED REV

DEC7/17 12.18
*** WSFA-TV *** 703-516-9680 STATION RISK !!! REPORT FROM FAX# CREDIT HARRIS AGENCY CREDIT ADVISORY: ORDER WORKSHEET

.18 12 # SALESMAN REGIONAL DEC7/17 (H) EDDINS SCATTERGOOD DATE LOCAL RYAN OFF.# JEFF WA-NATL PRSN NAME CLASS: BUYER SALES REP.# INVOICE) BILLING NEEDED ORDER, 1650 SUITE# (LINE, SE CO-OP JONES/D/SEN/AL COMMENTS: PARTNERS MEDIA 886431 PKWY 30339 75 # G.A SENAT EST#5105 900 CIRCLE CONTRACT WK-2 ATLANTA POLI/D CANAL DEC12/17 TAX NAME NAME STATE JONES FOR AGY. ADV. DEC5/17 DATES DOUG TAX FLIGHT # ORDER PRDCT CILX ADV AGY

RYAN 237 FOR SAME, \$35,692 OKD AS LINE THANKS JASMINE REVISED ORDER CONFM M12 PLS TLI REP

STA:

SCHEDULE ADVANCE Z CASH Þ SH SIHL **** S CON

SUITE#1650 OH SENT SE, SU ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY 8 30339 GA ATLANTA,

GENERATION FOR CONTRACT SCHEDULED ORDER HAVE BEEN APPROVED. CHANGES OF THIS STATION MAKEGOOD OFFERS NOTICE:

OK'D

M12

PLS ADVISE NA DUE (DEC7/17) 235 \$250.00 \$250.00 \$250.00 NA. LINE WERE 308 308 308 231 CMT:SORRY, BOTH OF THE SPOTS ORDERED ON LINE CMT:TO TP CHANGE. PLEASE CONFIRM. THANKS, DI DEC8 (2/WK) DEC8 (3/WK) CMT:SORRY, BOTH OF OFFER: FRI / 700P-1000P MISSED: WED/700P-800P FRI/700P-800P BUY#231 BUY#235

DEC6

THANKS, DENICE

\$5692.00 177 TOTAL TOTAL CONTRACT

REP HEADLINE# 8864314 TRF# 1854598 \$\$\$ MOD# 8: APPROVED REV #0 \$\$\$

FAX# 703-516-9680 RISK !!! REPORT FROM STATION DEC7/17 13.23 **CHANGES** *** WSFA-TV *** REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT ORDER WORKSHEET HARRIS

ADV #	ADV. NAME PO	NAME POLI/D JONES/D/SEN/AL	I.	REP.#	OFF.#	SALESMAN #
AGY #	AGY. NAME CA	AGY. NAME CANAL PARTNERS MEDIA		BUYER NAME	BUYER NAME JEFF SCATTERGOOD	ООО
	06	900 CIRCLE 75 PKWY SE, SUITE# 1650	E, SUITE# 1650	SALES PRSN V	SALES PRSN WA- RYAN EDDINS (H)	INS (H)
	AT	ATLANTA, GA 30339				
ORDER #		CONTRACT # 8864314		CLASS: NATL.	LOCAL	REGIONAL
PRDCT DOUG JON	DOUG JONES FOR SENAT	EST#5105 COMMENTS:	EST#5105 COMMENTS: (LINE, ORDER, INVOICE)	ICE)		
FLIGHT DATES DE	DATES DEC5/17 DEC12/17	17 WK-2				
CITY TAX	STATE TAX		CO-OP BILLING NEEDED		DA	DATE_DEC7/17 13.23

STA:

***** THIS IS A CASH IN ADVANCE SCHEDULE **** CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

NO BUYS TO PRINT					
STATION MAKEGOOD OFFERS	.RS:				
M13 UNRESL BUY#226	MISSED: FRI/700P-800P	DEC8	308	\$300.00	(DEC7/17)
BUY#227	FRI/800P-1000P	DEC8 (2/WK)	308	\$340.00	
	OFFER: SAT/600P-700P	DEC9	308	\$80.00	PLS ADVISE
	& MON/700P-900P	DEC11	308	\$900.00	
	CMT: PROGRAM CHANGE.	PLEASE CONFIRM. THANKS,	DENICE		

WIYC 08	
WBMM 3%	
CABL 0%	
WCOV 11%	
WAKA 33%	EAKA 0%
WNCF 14%	ESFA 0%
WSFA 39%	
ET TOTALS \$27,215	
MARKET	

35692.00 177

CONTRACT TOTAL TOTAL SPOTS

ADVISE.

ESTIMATED SHARES

35692.00

DEC/17

SVC- NSI DEMOS- RA35+*

AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN

1854598 \$\$\$

TRF#

MOD# 8: UNAPPROVED REV #1

HEADLINE# 8864314

REP SSS

FROM REP RISK !!! REPORT F CREDIT HARRIS ORDER WORKSHEET

DEC7/17 13.31 *** WSFA-TV **

CHANGES

703-516-9680

FAX#

13.31 # SALESMAN BX A REGIONAL DATE DEC7 (H)SCATTERGOOD EDDINS LOCAL RYAN OFF.# JEFF WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, SE CO-OP POLI/D JONES/D/SEN/AL COMMENTS: MEDIA # 8864314 75 PKWY 30339 CANAL PARTNERS g B JONES FOR SENAT EST#5105 CONTRACT CIRCLE WK-2 ATLANTA, DEC12/17 006 TAX NAME NAME STATE ADV. AGY. DEC5/17 DATES DOUG TAX FLIGHT # # ORDER PRDCT CILX ADV AGY

238-239 RYAN THANKS JASMINE FOR REVISED ORDER M13 OKD AS LINES : TTL SAME, \$35,692 CNFM PLS REP:

STA:

SCHEDULE ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 CASH IN ADVANCE 4 IS SIHL **** ATLANTA, CON CM

: TOTE:	:SPTS:	
DAYS		
:SPTS: WEEK :	/WK: INVT /:	
END :SP	DATE : /V	
••		
START	DATE	!
RATE		
··		1
SEC		
LGTH :	••	(
	••	
TIME PERIOD		
:LINE#:REP :CD:	: :LINE#: :	\$ \$ \$

FRI 0 12/8 12/8 5105 H 氏ST# \$300.00 AGENCY 836 30 967 1 CODE 11 AGENCY ADVERTISER COAGENCY PRODUCT CODE 700P-800P S 226

0

PROGRAM

THANKS, DENICE BLINDSPOT

NA DUE TO RATES ARE WRONG. PLEASE CONFIGURA

MAKE-GOOD FOR DEC8 ON LINE-133 FOR 1 SPOT/WK ORD COM1:

THIS IS A THIS IS A

REP HEADLINE# 8864314 TRF# 1854598 \$\$\$ MOD# 8: UNAPPROVED REV #1 \$\$\$

DEC7/17 13.31 *** WSFA-TV *** REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP

CHANGES **

:LINE#:REP :CD: TIME PE	PERIOD : LO	LGTH : SEC :	RATE	: START : DATE	: END :SI : DATE :	SPTS: WEEK : /WK: INVT :	DAYS	: TOTL:
227 S 800P-1000	0 P	30	\$340.00	12/8	12/8 0	\	FRI	0
PROGRAM: DATELINE ORD COM1: NA DUE T PART OF A MAKEGOOD	E NBC TO RATES MADE UP	ARE WRONG. OF LINES 22	PLEASE CONFIRM 26-230	IRM. THANKS,	S, DENICE	7		
238 A 600P-700F	Ω	30	\$80.00	12/9	12/9 1	7	SAT	H
PROGRAM: WSFA SATORD COM1: PROGRAM THIS IS A MAKE-GOOD THIS IS A MAKE-GOOD	SAT 6P NEWS AM CHANGE. OOD FOR DEC8	PLEASE CONE 8 ON LINE-226 8 ON LINE-227	FIRM. FOR 7	THANKS, DENICE L SPOT/WK S SPOTS/WK				
239 A 700P-900P	Д	30	00.006\$	12/11	12/11 1		MON	Н
PROGRAM : THE VOIC ORD COM1: PROGRAM PART OF A MAKEGOOD	CCE 1 CHANGE. 3 MADE UP	PLEASE CON OF LINES 23	NFIRM. THANKS, 38-239	KS, DENICE		>		
CFFEKS: X#226 X#227	~	ISSED: FRI/700P-800P FRI/800P-1000P OFFER: SAT/600P-700P & MON/700P-900P CMT: PROGRAM CHANGE	. PLEASE	DEC8 DEC8 (2/WK) DEC9 DEC11 CONFIRM. THA	30s 30s 30s 30s 1HANKS, DENICE	\$340.00 \$340.00 \$80.00 \$900.00	(DEC7/17) PLS ADVISE	ជា
DEC/17 35692.00						CONTRACT TOTAL	TOTAL 35692 SPOTS	176
MARKET TOTALS \$27,215	WSFA 39%	WNCF 14% ESFA 0%	WAKA 33% W EAKA 0%	WCOV 11% CABL	3L 0% WBMM	1 3% WIYC	% O	
ESTIMATED SHARES								
SVC- NSI DEMOS- RA35+*		•		•	•	•	•	
MOD CODE A-ADD B-BUY TY	TYPE C-CAN	C-CANCELLED DE-D	DELETE E-EFF	DATES	L-LENGTH M-MA	M-MAKEGOOD N-P	N-PROGRAM NAME	
P-CLASS, PLAN, SECT Q-PAID	D PGM R-RATE	ATE S-SPOTS	PER WEEK	T-TIME X-LATE	ATE Y-DAYS	Z-COMMENTS	S *-MULTIPLE	

AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN

TRF# 1854598 #1 \$\$\$

REP HEADLINE# 8864314 \$\$\$ MOD# 8: APPROVED REV

DEC7/17 13.43 *** WSFA-TV STATION RISK !!! REPORT FROM CREDIT HARRIS ORDER WORKSHEET

703-516-9680

FAX#

* * *

. 43 m Н # SALESMAN REGIONAL DATE DEC7/17 (H) SCATTERGOOD EDDINS LOCAL RYAN OFF.# JEFF WA-CLASS: NATL PRSN NAME BUYER SALES REP.# INVOICE) NEEDED ORDER, 1650 BILLING SUITE# (LINE, SE COLOP JONES/D/SEN/AL MEDIA COMMENTS: 8864314 PKWY 30339 PARTNERS 75 # GA 900 CIRCLE EST#5105 CONTRACT WK-2 ATLANTA, POLI/D CANAL DEC12/17 IAX SENAT NAME NAME STATE JONES FOR AGY. ADV. DEC5 DATES DOOG TAX # FLIGHT # # ORDER PRDCT CILX ADV AGY

REVISED ORDER M13 OKD AS LINES 238-239 RYAN FOR SAME, \$35,692 THANKS JASMINE CNFM TTL REP

STA:

SCHEDULE ADVANCE Z CASH Þ SH THIS **** Σ CON

SUITE#1650 10: SENT SE, BE ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY 30339 GA ATLANTA,

GENERATION FOR CONTRACT SCHEDULED NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED.

\$300.00 \$340.00 \$80.00 \$900.00 308 308 308 308 DEC8 DEC8 (2/WK) DEC9 DEC11 MISSED: FRI/700P-800P FRI/800P-1000P OFFER:SAT/600P-700P & MON/700P-900P STATION MAKEGOOD OFFERS: BUY#226 BUY#227 OK'D

35692.00 176 TOTAL TOTAL CONTRACT

DENICE

THANKS

CONFIRM

PLEASE

CMT: PROGRAM CHANGE

ADVISE

PLS

(DEC7/17)

CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

	Contract / Rev	vision		Alt Order #	
	1854598	1		08864314	
Product					
DOUG JONES FOR SENA	T				
Contract Dates	Estimate #				
12/03/17 - 12/12/17	5105				
<u>Advertiser</u>			Or	iginal Date	/ Revision
POL/Jones, Doug/D/Sena	ite		1	12/07/17	/ 12/07/17
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade
	EOM/EOC	Broado	ast	i	Cash
	Property	Accour	nt E	xecutive	Sales Office

Billing Cycle
EOM/EOC
Broadcast
Cash/Trade
Cash/Property
Account Executive
Ryan Eddins
Special Handling

Demographic
Adults 36+

Agy Code
TV13041
Billing Calendar
Cash/Trade
Cash
HRP-Washingto
Sales Office
HRP-Washingto
Product 1/2
967
Advertiser Code
Advertiser Ref

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
D 2 WSFA 12/06/17 12/06/17 Today in Alabama 530a	528am-6am	:30	NM 0	\$0.00
D 3 WSFA 12/07/17 12/07/17 Today in Alabama 530a	528am-6am	:30	NM 0	\$0.00
D 4 WSFA 12/08/17 12/08/17 Today in Alabama 530a	528am-6am	:30	NM 0	\$0.00
D 5 WSFA 12/05/17 12/05/17 Today In Alabama	6a-7a	:30	NM 0	\$0.00
D 6 WSFA 12/07/17 12/07/17 Today In Alabama	6a-7a	:30 .	NM 0	\$0.00
D 7 WSFA 12/12/17 12/12/17 Today In Alabama	6a-7a	:30	NM 0	\$0.00
8 WSFA 12/05/17 12/05/17 NBC Today Show	7-9am	:30	NM 1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -1 1	<u>Rate</u> \$115.00			
9 WSFA 12/06/17 12/06/17 NBC Today Show	7-9am	:30	NM 1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	<u>Rate</u> \$115.00			
10 WSFA 12/07/17 12/07/17 NBC Today Show	7-9am	:30	NM 1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	<u>Rate</u> \$115.00			
11 WSFA 12/11/17 12/11/17 NBC Today 2	9-10am	:30	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate		ł	
Week: 12/11/17	\$50.00 Start/End Time	Weekdays Length Rate	Type	
1 WSFA 12/11/17-12/17/17 NBC Today 2	9-10am	M :30 \$50.00	NM	
Credited		•		
13 WSFA 12/06/17 12/06/17 NBC Today 2	9-10am	:30	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$50.00			
Spot Ch Date Range Description	\$50.00 Start/End Time	Weekdays Length Rate	Type	
1 WSFA 12/04/17-12/10/17 NBC Today 2	9-10am	W :30 \$50.00	NM	
Credited				
14 WSFA 12/08/17 12/08/17 NBC Today 2	9-10am	:30	NM 0	\$0.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/07/17 / 12/07/17

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate	Type Spots	Amount
Start DateEnd DateWeekdaysSpots/WeekWeek: 12/04/1712/10/1711	<u>Rate</u> \$50.00		•		
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Today 2	Start/End Time 9-10am	Weekdays Length	<u>Rate</u> \$50.00	Type NM	
Credited					
15 WSFA 12/06/17 12/06/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	10-11am <u>Rate</u> \$50.00	:30		NM 0	\$0.00
Spot Ch <u>Date Range</u> <u>Description</u> 1 WSFA 12/04/17-12/10/17 NBC Today with Kathie Lee Credited	Start/End Time 10-11am	Weekdays Length :30	Rate \$50.00	Type NM	
16 WSFA 12/07/17 12/07/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week	<u>Rate</u>	:30		NM 0	\$0.00
Week: 12/04/17 12/10/17 1 1 Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Today with Kathie Lee	\$50.00 Start/End Time 10-11am	Weekdays Length :30	<u>Rate</u> \$50.00	Type NM	
Credited					
17 WSFA 12/08/17 12/08/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	10-11am <u>Rate</u> \$50.00	:30	•	NM 0	\$0.00
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Туре	
1 WSFA 12/04/17-12/10/17 NBC Today with Kathie Lee Credited		F :30	\$50.00	NM	
18 WSFA 12/11/17 12/11/17 ALABAMA LIVE @ 11A <u>Start Date </u>	11-1130Am <u>Rate</u> \$30.00	:30		NM 1	\$30.00
19 WSFA 12/06/17 12/06/17 ALABAMA LIVE @ 11A <u>Start Date </u>	11-1130Am <u>Rate</u> \$30.00	:30		NM 1	\$30.00
20 WSFA 12/07/17 12/07/17 ALABAMA LIVE @ 11A Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	11-1130Am <u>Rate</u> \$30.00	:30		NM 1	\$30.00
		:30		NM 1	\$30.00
21 WSFA 12/05/17 12/05/17 ALABAMA LIVE @ 1130AM	Rate \$30.00	.50		1410/	\$50.00
22 WSFA 12/06/17 12/06/17 ALABAMA LIVE @ 1130AM		:30		NM 1	\$30.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	<u>Rate</u> \$30.00				
24 WSFA 12/07/17 12/07/17 ALABAMA LIVE @ 1130AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	1130A-12P <u>Rate</u> \$30.00	:30		NM 1	\$30.00
	12-1230pm	:30		NM 0	\$0.00
26 WSFA 12/06/17 12/06/17 WSFA 12 News at Noon	12-1230pm	:30		NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$100.00				
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Noon	Start/End Time 12-1230pm	Weekdays Length	<u>Rate</u> \$100.00	Type NM	
Credited					

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Print Date 12/07/17

Page 3 of 18



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

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| Contract / Revision | Alt Order # | 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SE15105

Advertiser

POL/Jones, Doug/D/Sena

Original Date / Revision
12/07/17 / 12/07/17

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
27 WSFA 12/08/17 12/08/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	12-1230pm <u>Rate</u> \$100.00	:30	NM 0	\$0.00
Spot Ch <u>Date Range</u> <u>Description</u> 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Noon Credited	Start/End Time 12-1230pm	Weekdays Length Rate F :30 \$100.00	Type NM	
D 28 WSFA 12/11/17 12/11/17 NET Days of Our Lives	1230-130p	:30	NM 0	\$0.00
29 WSFA 12/05/17 12/05/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -1 1	1230-130p <u>Rate</u> \$150.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NET Days of Our Lives Credited	Start/End Time 1230-130p	<u>Weekdays Length Rate</u> -⊤u :30 \$150.00	Type NM	
D 30 WSFA 12/07/17 12/07/17 NET Days of Our Lives	1230-130p	:30	NM 0	\$0.00
D 31 WSFA 12/11/17 12/11/17 RIGHT THIS MINUTES	130-2p	:30	NM 0	\$0.00
D 32 WSFA 12/06/17 12/06/17 RIGHT THIS MINUTES	130-2p	:30	NM 0	\$0.00
D 33 WSFA 12/08/17 12/08/17 RIGHT THIS MINUTES	130-2p	:30	NM 0	\$0.00
34 WSFA 12/11/17 12/11/17 Today in Alabama 430am Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 1 1	430-5a <u>Rate</u> \$5.00	:30	NM 1	\$5.00
D 35 WSFA 12/05/17 12/05/17 HARRY	2-3p	:30	NM 0	\$0.00
D 36 WSFA 12/07/17 12/07/17 HARRY	2-3p	:30	NM 0	\$0.00
D 37 WSFA 12/08/17 12/08/17 HARRY	2-3p	:30	NM 0	\$0.00
38 WSFA 12/11/17 12/11/17 JUDGE JUDY 2ND RUN Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 1 1	3-330p <u>Rate</u> \$60.00	:30	NM 1	\$60.00
39 WSFA 12/06/17 12/06/17 JUDGE JUDY 2ND RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	3-330p <u>Rate</u> \$60.00	:30 •	NM 1	\$60.00
40 WSFA 12/08/17 12/08/17 JUDGE JUDY 2ND RUN Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 1 1	3-330p <u>Rate</u> \$60.00	:30	NM 1	\$60.00
D 41 WSFA 12/05/17 12/05/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 0	\$0.00
D 42 WSFA 12/07/17 12/07/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 0	\$0.00
D 43 WSFA 12/08/17 12/08/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 0	\$0.00
44 WSFA 12/11/17 12/11/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 1 1	M-F 4-430P <u>Rate</u> \$60.00	:30	NM 1	\$60.00
45 WSFA 12/05/17 12/05/17 Today in Alabama 430am Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -1 1	430-5a <u>Rate</u> \$5.00	:30	NM 1	\$5.00
46 WSFA 12/05/17 12/05/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -1 1	M-F 4-430P <u>Rate</u> \$60.00	:30 .	NM 1	\$60.00
47 WSFA 12/06/17 12/06/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 1	\$60.00

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 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

Start Date Ch Start Date Chestary Spots/Yeek Rate Week Wee		Start/End		Spots/	•			
Mesek: 120/417 120/417 121/417 121/417 127/417	*Line Ch Start Date End Date Description	Time	Days L	ength Week	Rate	Type S _l	oots	Amount
Start Date End Date Meekdays 1206/17								
Week 12/11/17 12/17/17 12/1	48 WSFA 12/11/17 12/11/17 WSFA 12 NEWS AT 4PM	M-F 430-5P		:30		NM	1	\$75.00
Age								
Start Date End Date Meekdays SpotsWeek Start Date								
Section Sect				:30	•	NM	1	\$75.00
Slart Date End Date Weekdays Spits/Week Rate 12/04/17 12/101/17 1-1 1 575.00								
D 51 WSFA 12/11/17 12/11/17 WSFA 12 News at Five 5-530pm .30 NM		M-F 430-5P		:30		NM	1	\$75.00
D 51 WSFA 12/11/17								
S2 WSFA 12/05/17 12/05/17 WSFA 12 News at Five Standard Spots/Week Rate Spots/Week Spots/Week Rate Standard Spots/Week Spots							0	60.00
Start Date End Date Weekdays Spots/Week \$185.00 Start/End Time Start/End Time							_	
Section Section Section Start Section Start Section		•		:30		NM	U	\$0.00
1 WSFA 12/04/17-12/10/17 WSFA 12 News at Five 5-530pm -Tu					•			
Say	Spot Ch Date Range Description	Start/End Time	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>		
Signatro Start Date End Date Description Start Date End Date Description Start Date End Date Description Start Date Start Date Start Date Start Star		5-530pm	-Tu	:30	\$185.00	NM		
Start Date End Date Description Start/End Time Weekdays Length Rate Type Start Date Rate Description Start/End Time Weekdays Length Rate Type Start Date Start St								
Neek: 12/04/17 12/101/17		•		:30		NM	0	\$0.00
Spot Ch Date Range Description WSFA 12/04/17-12/10/17 WSFA 12 News at Five 5-530pm Th :30								
D 54 WSFA 12/11/17		*	Weekdays	<u>Length</u>	Rate	<u>Type</u>		
D 54 WSFA 12/11/17	1 WSFA 12/04/17-12/10/17 WSFA 12 News at Five	5-530pm	Th	:30	\$185.00	NM		
D 55 WSFA 12/06/17	Credited							
Second S	D 54 WSFA 12/11/17 12/11/17 WSFA 12 News at Six - MF	6-630pm		:30		NM	0	\$0.00
Start Date Meek: 12/04/17 12/10/17 12/08/18/18/18/18/18/18/18/18/18/18/18/18/18	D 55 WSFA 12/06/17 12/06/17 WSFA 12 News at Six - MF	6-630pm		:30		NM	0	\$0.00
D 57 WSFA 12/08/17				:30		NM	1	\$5.00
D 57 WSFA 12/08/17 12/08/17 WSFA 12 News at Six - MF 6-630pm								
D 58 WSFA 12/05/17				:30		NM	0	\$0.00
Start Date End Date Weekdays Spots/Week Rate S215.00 Spot Ch Date Rate Type Credited S215.00 Start/End Time Weekdays Substant Date S215.00 Spot Ch Date Rate Type S215.00 Start/End Time Start/End Time S215.00				:30		NM	0	\$0.00
Start Date End Date Weekdays Spots/Week Rate Week: 12/04/17 12/10/17 12/10/17 12/10/17 12/10/17 12/10/17 Start/End Time Weekdays Length Rate Type 1 WSFA 12/04/17-12/10/17 ENTERTAINMENT TONIGH1630-7p :30 \$215.00 NM 0 \$0.00		i				NM	0	\$0.00
Spot Ch Date Range Description Start/End Time Weekdays Length Rate Type	Start Date End Date Weekdays Spots/Week	•						•
1 WSFA 12/04/17-12/10/17 ENTERTAINMENT TONIGH1630-7p Th :30 \$215.00 NM Credited D 60 WSFA 12/08/17 12/08/17 ENTERTAINMENT TONIGH1630-7p :30 ' NM 0 \$0.00					 .	_		
D 60 WSFA 12/08/17 12/08/17 ENTERTAINMENT TONIGH1630-7p :30								
D 60 WSFA 12/08/17 12/08/17 ENTERTAINMENT TONIGH1630-7p :30 · NM 0 \$0.00 D 61 WSFA 12/11/17 12/11/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 0 \$0.00 D 62 WSFA 12/05/17 12/05/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 0 \$0.00 63 WSFA 12/07/17 12/07/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 0 \$0.00 Start Date Weekdays End Date Meekdays Spots/Week Rate Rate Type Week: 12/04/17 12/10/17 Description Start/End Time Weekdays Length Rate Rate Type 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - MF 10-1035pm Th		ri 1630-7p	[30	\$210.00	IVIVI		
D 62 WSFA 12/05/17 12/05/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 0 \$0.00 63 WSFA 12/07/17 12/07/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 0 \$0.00 Start Date Start Date Weekdays 12/04/17 End Date Weekdays 12/10/17 Weekdays 12/10/17 Rate Start/End Time Weekdays Length Rate Type 12/10/17 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - MF 10-1035pm Th :30 \$275.00 NM		H1630-7p		:30	•	NM	0	\$0.00
D 62 WSFA 12/05/17 12/05/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 0 \$0.00 63 WSFA 12/07/17 12/07/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 0 \$0.00 Start Date Start Date Weekdays 12/04/17 End Date Weekdays 12/10/17 Spots/Week Rate 12/10/17 Rate 12/10/17 WSFA 12/10/17 WSFA 12/10/17 Weekdays Length Rate Type 12/10/17 WSFA 12/10/17 WSFA 12 News at Ten - MF 10-1035pm Th :30 \$275.00 NM	D 61 WSFA 12/11/17 12/11/17 WSFA 12 News at Ten - MF	- 10-1035pm		:30		NM	0	\$0.00
63 WSFA 12/07/17 12/07/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 0 \$0.00 Start Date End Date Weekdays Spots/Week Rate Week: 12/04/17 12/10/171 1 \$275.00 Spot Ch Date Range Description Start/End Time Weekdays Length Rate Type 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - MF 10-1035pmTh :30 \$275.00 NM				:30		NM	0	\$0.00
Start Date End Date Weekdays Spots/Week Rate Week: 12/04/17 12/10/17 1 1 \$275.00 Spot Ch Date Range Description Start/End Time Weekdays Length Rate Type 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - MF 10-1035pm Th :30 \$275.00 NM							0	
Spot Ch Date Range Description Start/End Time Weekdays Length Rate Type 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - MF 10-1035pmTh :30 \$275.00 NM	Start Date End Date Weekdays Spots/Week	<u>Rate</u>						
1 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - MF 10-1035pmTh :30 \$275.00 NM			Weekdays	l enath	Rate	Type		
		•			•			

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 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/07/17 / 12/07/17

	Start/End	Spots				
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate	Type Spots		ount
64 WSFA 12/06/17 12/06/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	1035-1137pm <u>Rate</u> \$115.00	:30		NM	0	\$0.00
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Type		
1 WSFA 12/04/17-12/10/17 Tonight Show	1035-1137pm	W:30	\$115.00	NM		
Credited	,					
65 WSFA 12/07/17 12/07/17 Tonight Show Start Date End Date Weekdays Spots/Week	1035-1137pm <u>Rate</u>	:30		NM	0	\$0.00
Week: 12/04/17 12/10/171 1	\$115.00		, D-1-	T		
Spot Ch Date Range Description	Start/End Time	Weekdays Length	<u>Rate</u> \$115.00	<u>Type</u> NM		
1 WSFA 12/04/17-12/10/17 Tonight Show Credited	1035-1137pm	Th :30	\$ / 10.00		_	
66 WSFA 12/08/17 12/08/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	1035-1137pm <u>Rate</u> \$115.00	:30		NM	0	\$0.00
Spot Ch Date Range Description	Start/End Time	Weekdays Length	<u>Rate</u>	<u>Type</u>		
1 WSFA 12/04/17-12/10/17 Tonight Show	1035-1137pm	F:30	\$115.00	NM		
Credited						
D 67 WSFA 12/05/17 12/05/17 Today in Alabama 5am	5-530a	:30		NM	0	\$0.00
D 68 WSFA 12/11/17 12/11/17 Late Night w/ Seth Meyers	1137p-1237x	:30		NM	0	\$0.00
69 WSFA 12/06/17 12/06/17 Late Night w/ Seth Meyers	1137p-1237x	:30		NM	0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$10.00					
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Type		
1 WSFA 12/04/17-12/10/17 Late Night w/ Seth Meyers	1137p-1237x	W :30	• \$10.00	NM		
Credited						00.00
70 WSFA 12/08/17 12/08/17 Late Night w/ Seth Meyers	1137p-1237x	:30		NM	0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	<u>Rate</u> \$10.00					
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Type		
1 WSFA 12/04/17-12/10/17 Late Night w/ Seth Meyers	1137p-1237x	F :30	\$10.00	NM		
Credited	,					
71 WSFA 12/11/17 12/11/17 The Voice	7-9p	:30	•	NM	1 \$6	00.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 12/11/17 12/17/17 1 1	\$600.00					
72 WSFA 12/05/17 12/05/17 This Is Us	8-9pm	:30		NM	0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -1 1	<u>Rate</u> \$600.00					
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Туре		
1 WSFA 12/04/17-12/10/17 This Is Us	8-9pm	-Tu:30	\$600.00	NM		
Credited						
73 WSFA 12/09/17 12/09/17 NBC Saturday Today Show	6-8am	:30		NM	1 5	45.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			i		
Week: 12/04/17 12/10/171- 1	\$45.00					
74 WSFA 12/09/17 12/09/17 Notre Dame Football	228p-1030p	:30		NM	0	\$0.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171- 1	<u>Rate</u> \$50.00					
Week: 12/04/17 12/10/171- 1	φ50.00			I		

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 Contract / Revision 1854598 /
 Alt Order # 08864314

 Contract Dates 12/03/17 - 12/12/17
 Product DOUG JONES FOR SET 5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Type	Spots	Amount
Start Date End Date Weekdays Spots/Week Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Notre Dame Football Credited	<u>Rate</u> <u>Start/End Time</u> 228p-1030p		Rate Type *\$50.00 NM		
75 WSFA 12/09/17 12/09/17 Nascar Daytime <u>Start Date</u>	11a-6p <u>Rate</u> \$65.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Nascar Daytime Credited	Start/End Time 11a-6p	Weekdays Length	<u>Rate</u> <u>Type</u> \$65.00 NM		
76 WSFA 12/09/17 12/09/17 WSFA 12 News at Six-Sat Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171- 1	Sa 6-7pm <u>Rate</u> \$80.00	:30	· NM	1	\$80.00
77 WSFA 12/09/17 12/09/17 WSFA 12 News at Ten - Sa Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171- 1	t 10-1030pm <u>Rate</u> \$175.00	:30	NM	1	\$175.00
D 78 WSFA 12/08/17 12/08/17 Today in Alabama 5am	5-530a	:30	NM	0	\$0.00
79 WSFA 12/09/17 12/09/17 NET Saturday Night Live Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171- 1	1030p-1203x <u>Rate</u> \$115.00	:30	. NM	1	\$115.00
80 WSFA 12/09/17 12/09/17 ET WEEKEND Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171- 1	1203-103x <u>Rate</u> \$10.00	:30	NM	1	\$10.00
81 WSFA 12/10/17 12/10/17 NET NBC Sunday Today Sh	nc7-8a <u>Rate</u> \$45.00	:30	NM	1	\$45.00
82 WSFA 12/10/17 12/10/17 NET NBC Meet The Press Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	8-9a <u>Rate</u> \$45.00	:30	, NM	0	\$0.00
<u>Spot Ch Date Range Description</u> 1 WSFA 12/04/17-12/10/17 NET NBC Meet The Press Credited	Start/End Time 8-9a	Weekdays Length :30	<u>Rate Type</u> \$45.00 NM		
83 WSFA 12/10/17 12/10/17 WSFA News Sunday AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	9-930a <u>Rate</u> \$20.00	:30	NM .	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 WSFA News Sunday AM Credited	Start/End Time 9-930a	Weekdays Length :30	<u>Rate Type</u> \$20.00 NM		
84 WSFA 12/10/17 12/10/17 NBC Golf Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	10a-10p <u>Rate</u> \$35.00	:30	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Golf Credited	Start/End Time 10a-10p	Weekdays Length :30	<u>Rate Type</u> ,\$35.00 NM		
85 WSFA 12/10/17 12/10/17 NBC Golf <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	10a-10p <u>Rate</u> \$35.00	:30	NM	0	\$0.00

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| Contract / Revision | Alt Order # | 1854598 / 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SE 5105

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Days Len	Spots/	Rate	Type Sp	ots	Amount
Start Date End Date Weekdays Spots/Week Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Golf Credited		Weekdays St	Length	<u>Rate</u> \$35.00	Type NM		
86 WSFA 12/10/17 12/10/17 Nascar Daytime <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	11a-6p <u>Rate</u> \$65.00		:30	•	NM	0	\$0.00
<u>Spot Ch Date Range Description</u> 1 WSFA 12/04/17-12/10/17 Nascar Daytime Credited		<u>Weekdaγs</u> Sι	Length :30	<u>Rate</u> \$65.00	<u>Type</u> <i>NM</i>		
87 WSFA 12/10/17 12/10/17 NBC Golf Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/171 1	10a-10p <u>Rate</u> \$65.00		:30	_	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NBC Golf Credited		<u>Weekdays</u> Sι	Length :30	<u>Rate</u> \$65.00	Type NM		
88 WSFA 12/10/17 12/10/17 Super Bowl Pre-Game <u>Start Date End Date Weekdays Spots/Week</u> Week: 12/04/17 12/10/171 1	Super Bowl Pre-Ga Rate \$100.00		:30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Super Bowl Pre-Game Credited	Start/End Time Super Bowl Pre-Ga	<u>Weekdays</u> Sı	Length :30	<u>Rate</u> \$100.00	<u>Type</u> <i>NM</i>		
D 89 WSFA 12/12/17 12/12/17 Today in Alabama 5am	5-530a		:30		NM	0	\$0.00
D 90 WSFA 12/10/17 12/10/17 WSFA 12 News at Five-Sun	Su 5-530p		:30		NM	0	\$0.00
91 WSFA 12/10/17 12/10/17 Prime Rotator M-Sun <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	7-10pm & 6-10p St <u>Rate</u> \$50.00		:30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Prime Rotator M-Sun Credited	Start/End Time 7-10pm & 6-10p St	<u>Weekdays</u> Sι	Length :30	<u>Rate</u> \$50.00	<u>Type</u> <i>NM</i>		
92 WSFA 12/10/17 12/10/17 Sunday Hour 2 <u>Start Date End Date Weekdays Spots/Week</u> Week: 12/04/17 12/10/171 1	7-8PM <u>Rate</u> \$100.00		:30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Sunday Hour 2 Credited		Weekdays Sl	Length :30	<u>Rate</u> \$100.00	<u>Type</u> <i>NM</i>		
93 WSFA 12/10/17 12/10/17 NFL Football Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/172 2	Sun 730p-1030p <u>Rate</u> \$500.00		:30	•	NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NFL Football Credited	,	<u>Weekdays</u> St	Length :30	<u>Rate</u> \$500.00	Type NM		
2 WSFA 12/04/17-12/10/17 NFL Football Credited	Sun 730p-1030p	St		\$500.00	NM	•	
94 WSFA 12/10/17 12/10/17 Late News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	1030p-11p <u>Rate</u> \$150.00		:30	•	NM	1	\$150.00

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 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Days	Spots/ Length Week	Rate	Type S	pots	Amount
95 WSFA 12/10/17 12/10/17 LF SU 11-1130p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/171 1	11-1130p <u>Rate</u> \$10.00		:30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 LF SU 11-1130p Credited	Start/End Time 11-1130p	Weekday		<u>Rate</u> \$10.00	<u>Type</u> <i>NM</i>		
96 WSFA 12/10/17	1130p12x <u>Rate</u> \$5.00		:30	•	NM	1	\$5.00
97 WSFA 12/05/17 12/05/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	4-430x <u>Rate</u> \$3.00		:30		NM	1	\$3.00
98 WSFA 12/07/17 12/07/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	4-430x <u>Rate</u> \$3.00		:30		NM	0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 NET Early Today ON Credited	Start/End Time 4-430x	Weekday Th-		<u>Rate</u> \$3.00	<u>Type</u> NM		
99 WSFA 12/12/17 12/12/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -T 1	4-430x <u>Rate</u> \$3.00		:30		NM	1	\$3.00
100 WSFA 12/07/17 12/07/17 NET Early Today ON Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 1	4-430x <u>Rate</u> \$3.00		:30	•	NM	1	\$3.00
D 101 WSFA 12/05/17 12/08/17 WSFA 12 News at Six - MF	6-630pm		:30		NM	0	\$0.00
D 102 WSFA 12/05/17 12/08/17 Today In Alabama	6a-7a		:30		NM	0	\$0.00
D 103 WSFA 12/05/17 12/08/17 WSFA 12 News at Noon	12-1230pm		:30		NM	0	\$0.00
D 104 WSFA 12/09/17 12/09/17 NBC Saturday Today Show	6-8am		:30		NM	0	\$0.00
D 105 WSFA 12/07/17 12/07/17 NET NFL Thursday Game	720-1030p		:30		NM	0	\$0.00
D 106 WSFA 12/07/17	1030p-11p		:30		NM	0	\$0.00
D 107 WSFA 12/08/17 12/08/17 Fri Dateline	8-10pm		:30		NM	0	\$0.00
D 108 WSFA 12/05/17 12/08/17 NBC Today Show	7-9am		:30		NM	0	\$0.00
D 109 WSFA 12/05/17 12/08/17 HARRY	2-3p		:30		NM	0	\$0.00
D 110 WSFA 12/05/17 12/10/17 WSFA 12 News at Six - MF	6-630pm		:30		NM	0	\$0.00
D 111 WSFA 12/05/17 12/10/17 Today In Alabama	6a-7a		:30		NM	0	\$0.00
D 112 WSFA 12/10/17	Su 5-530p		:30		NM	0	\$0.00
D 113 WSFA 12/05/17 12/10/17 NBC Today with Kathie Lee	10-11am		:30		NM	0	\$0.00
D 114 WSFA 12/09/17 12/09/17 NET Soccer	1130a-130p		:30		NM	0	\$0.00
D 115 WSFA 12/10/17 12/10/17 NFL Football	Sun 730p-1030p		:30		NM	0	\$0.00
116 WSFA 12/05/17	1230-130p <u>Rate</u> \$225.00		:30		MM	1	\$225.00
117 WSFA 12/09/17 12/09/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17S- 1	6-8am <u>Rate</u> \$45.00		:30	•	MM	1	\$45.00

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Contract / Revision Alt Order# 08864314 1854598 /

Contract Dates <u>Product</u> Estimate # DOUG JONES FOR SEI 5105 12/03/17 - 12/12/17

Original Date / Revision Advertiser 12/07/17 / 12/07/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type S	pots	Amount
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	•			
D 118 WSFA 12/10/17 12/10/17 NET Early Today ON	4-430x	:30	NM	0	\$0.00
119 WSFA 12/08/17 12/08/17 WSFA 12 News at Ten - MF	10-1035pm	:30	NM	2	\$830.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 F 2	<u>Rate</u> \$415.00				
120 WSFA 12/08/17 12/08/17 NBC Today with Kathie Lee Start Date	10-11am <u>Rate</u> \$115.00	:30	NM	1	\$115.00
121 WSFA 12/08/17 12/08/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	1035-1137pm <u>Rate</u> \$175.00	:30	NM	1	\$175.00
122 WSFA 12/08/17 12/08/17 Late Night w/ Seth Meyers Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17F 1	1137p-1237x <u>Rate</u> \$15.00	:30	NM	1	\$15.00
123 WSFA 12/08/17 12/08/17 NET Days of Our Lives Start Date	1230-130p <u>Rate</u> \$225.00	:30	NM	1	\$225.00
124 WSFA 12/08/17 12/10/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17F 1	12-1230pm <u>Rate</u> \$150.00	:30	NM	1	\$150.00
125 WSFA 12/08/17 12/10/17 RIGHT THIS MINUTES Start Date	130-2p <u>Rate</u> \$45.00	:30	NM	1	\$45.00
126 WSFA 12/08/17 12/08/17 HARRY <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	2-3p <u>Rate</u> \$40.00	:30	NM	1	\$40.00
127 WSFA 12/08/17 12/10/17 JUDGE JUDY 1ST RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	330-4p <u>Rate</u> \$90.00	:30	NM	1	\$90.00
128 WSFA 12/08/17 12/10/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17F 1	M-F 4-430P <u>Rate</u> \$90.00	:30	NM	1	\$90.00
129 WSFA 12/08/17 12/08/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	5-530a <u>Rate</u> \$130.00	:30	NM	1	\$130.00
130 WSFA 12/08/17	5-530pm <u>Rate</u> \$280.00	:30	NM	2	\$560.00
131 WSFA 12/08/17 12/08/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	528am-6am <u>Rate</u> \$150.00	:30	NM	1	\$150.00
132 WSFA 12/08/17 12/10/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17F 2	6-630pm <u>Rate</u> \$525.00	:30	NM	2	\$1,050.00
133 WSFA 12/08/17 12/08/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 2	6a-7a <u>Rate</u> \$265.00	:30	NM	2	\$530.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate			
134 WSFA 12/08/17 12/08/17 ENTERTAINMENT TONIGH	17630-7p <u>Rate</u> \$325.00	:30	NM 2	\$650.00
135 WSFA 12/08/17 12/08/17 Blindspot Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17F 1	658-8pm <u>Rate</u> \$325.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Blindspot Credited	Start/End Time 658-8pm	Weekdays Length Rate F :30 \$325.00	<u>Type</u> <i>NM</i>	
136 WSFA 12/08/17 12/08/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 2	7-9am <u>Rate</u> \$115.00	:30	NM 2	\$230.00
137 WSFA 12/08/17 12/08/17 Dateline NBC <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 2	8-10pm <u>Rate</u> \$450.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Dateline NBC Credited	Start/End Time 8-10pm	<u>Weekdays</u> <u>Length</u> <u>Rate</u> F :30	<u>Type</u> NM	
2 WSFA 12/04/17-12/10/17 Dateline NBC Credited	8-10pm	F :30 \$450.00	NM NM	\$75.00
138 WSFA 12/08/17 12/08/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	9-10am <u>Rate</u> \$75.00	:30	NM 1	\$75.00
139 WSFA 12/11/17 12/11/17 WSFA 12 News at Ten - MF	10-1035pm <u>Rate</u> \$415.00	:30	NM 2	\$830.00
140 WSFA 12/11/17 12/11/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 1	1035-1137pm <u>Rate</u> \$175.00	:30	NM 1	\$175.00
141 WSFA 12/11/17 12/11/17 Late Night w/ Seth Meyers Start Date	1137p-1237x <u>Rate</u> \$15.00	:30	NM 1	\$15.00
142 WSFA 12/11/17 12/11/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 1	1230-130p <u>Rate</u> \$225.00	:30	N M 1	\$225.00
143 WSFA 12/11/17 12/11/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 1	12-1230pm <u>Rate</u> \$150.00	:30	NM 1	\$150.00
144 WSFA 12/11/17 12/11/17 RIGHT THIS MINUTES Start Date	130-2p <u>Rate</u> \$45.00	:30	NM 1	\$45.00
145 WSFA 12/11/17 12/11/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 1	330-4p <u>Rate</u> \$90.00	:30	NM 1	\$90.00
146 WSFA 12/11/17 12/11/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week	5-530a <u>Rate</u>	:30	NM 1	\$130.00

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| Contract / Revision | Alt Order # | 1854598 / 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 1	<u>Rate</u> \$130.00			
147 WSFA 12/11/17	5-530pm <u>Rate</u> \$280.00	:30	NM 2	\$560.00
148 WSFA 12/11/17	528am-6am <u>Rate</u> \$150.00	:30	NM 1	\$150.00
149 WSFA 12/11/17	6-630pm <u>Rate</u> \$525.00	:30	NM 2	\$1,050.00
150 WSFA 12/11/17	6a-7a <u>Rate</u> \$265.00	:30	NM 2	\$530.00
151 WSFA 12/11/17 12/11/17 ENTERTAINMENT TONIGH Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 M 2	11630-7p <u>Rate</u> \$325.00	:30	NM 2	\$650.00
152 WSFA 12/11/17 12/11/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 2	7-9am <u>Rate</u> \$115.00	:30	NM 2	\$230.00
153 WSFA 12/11/17 12/11/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 M 1	9-10am <u>Rate</u> \$75.00	:30	NM 1	\$75.00
154 WSFA 12/11/17	9-10pm <u>Rate</u> \$450.00	:30	NM 1	\$450.00
155 WSFA 12/09/17 12/09/17 NET Soccer Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17S- 1	1130a-130p <u>Rate</u> \$35.00	:30	NM 1	\$35.00
156 WSFA 12/09/17 12/09/17 NBC Saturday Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17S- 1	6-8am <u>Rate</u> \$45.00	:30	NM 1	\$45.00
157 WSFA 12/10/17	11-1130p <u>Rate</u> \$15.00	:30	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 LF SU 11-1130p Credited	Start/End Time 11-1130p	Weekdays Length Rate	<u>Type</u> NM	
158 WSFA 12/10/17	4-430x <u>Rate</u> \$5.00	:30	NM 1	\$5.00
159 WSFA 12/10/17 12/10/17 NFL Football Nite/America Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17S 1	Various <u>Rate</u> \$225.00	:30	NM 1	\$225.00
160 WSFA 12/10/17	Sun 730p-1030p <u>Rate</u> \$500.00	:30	NM 2	\$1,000.00

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Contract / Revision Alt Order # 08864314 1854598 /

Contract Dates <u>Product</u> Estimate # 12/03/17 - 12/12/17 DOUG JONES FOR SEN5105

Original Date / Revision <u>Advertiser</u> 12/07/17 / 12/07/17 POL/Jones, Doug/D/Sena

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week ' Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate			
161 WSFA 12/10/17	8-9a	:30	NM 1	\$70.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17S 1	<u>Rate</u> \$70.00			
		.20	NM 1	\$30.00
162 WSFA 12/10/17 12/10/17 WSFA News Sunday AM Start Date End Date Weekdays Spots/Week	9-930a Rate	:30	INIVI	\$30.00
Week: 12/04/17 12/10/17S 1	\$30.00			
163 WSFA 12/07/17 12/07/17 WSFA 12 News at Ten - MF	10-1035pm	:30	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/04/17 12/10/17T 2	\$415.00	10/ calculation to a math	Tuna	
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - Mi	Start/End Time	<u>Weekdays Length Rate</u> Th :30 \$415.00	<u>Type</u> NM	
Credited	- 10-1035pm	30 \$470:00	/ / / /	
2 WSFA 12/04/17-12/10/17 WSFA 12 News at Ten - MI	F 10-1035pm	Th :30 \$415.00	NM	
Credited				
164 WSFA 12/07/17 12/07/17 NBC Today with Kathie Lee	10-11am	:30	NM 1	\$115.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/04/17 12/10/17T 1	\$115.00		NM 2	¢200 00
165 WSFA 12/07/17 12/07/17 Late News Start Date End Date Weekdays Spots/Week	1030p-11p Rate	:30	NM 2	\$300.00
Week: 12/04/17 12/10/17T 2	\$150.00			
166 WSFA 12/07/17 12/07/17 Tonight Show	1035-1137pm	:30	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/04/17 12/10/17T 1	\$175.00	All strateurs Length Date	Tuno	
Spot Ch Date Range Description 2 WSFA 12/04/17-12/10/17 Tonight Show	Start/End Time 1035-1137pm	Weekdays Length Rate	<u>Type</u> NM	
Credited	1033-1137pm	.00 \$770.00		
167 WSFA 12/07/17 12/07/17 NET Days of Our Lives	1230-130p	:30	NM 1	\$225.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 12/04/17 12/10/17T 1	\$225.00			
168 WSFA 12/07/17 12/07/17 WSFA 12 News at Noon	12-1230pm	:30	NM 1	\$150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	<u>Rate</u> \$150.00	•		
		•20	NM 0	\$0.00
169 WSFA 12/07/17 12/07/17 National Dog Show Start Date End Date Weekdays Spots/Week	12p-12p Rate	:30	14IVI O	\$0.00
Week: 12/04/17 12/10/17T 1	\$250.00			
Spot Ch Date Range Description	Start/End Time	<u>Weekdays</u> <u>Length</u> <u>Rate</u>	<u>Type</u>	
1 WSFA 12/04/17-12/10/17 National Dog Show	12p-12p	Th :30 \$250.00	NM	
Credited		20		¢45.00
170 WSFA 12/07/17 12/07/17 RIGHT THIS MINUTES Start Date End Date Weekdays Spots/Week	130-2p Rate	:30	NM 1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	\$45.00			
171 WSFA 12/07/17 12/07/17 HARRY	2-3p	:30	NM 1	\$40.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>			-
Week: 12/04/17 12/10/17T 1	\$40.00			
172 WSFA 12/07/17 12/07/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 1	\$90.00
Start Date End Date Weekdays Spots/Week	Rate		i	

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broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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Contract / Revision Alt Order # 08864314 1854598 /

Contract Dates <u>Product</u> Estimate # DOUG JONES FOR SEI 5105 12/03/17 - 12/12/17

Original Date / Revision <u>Advertiser</u> 12/07/17 / 12/07/17 POL/Jones, Doug/D/Sena

thing Ob Otat Data Find Data Department	Start/End Time	Spots/	Tuno Spoto	Amount
*Line Ch Start Date End Date Description Start Date End Date Weekdays Spots/Week	Rate	Days Length Week Rate	Type Spots	Amount
Week: 12/04/17 12/10/17T 1	\$90.00	•		
173 WSFA 12/07/17 12/07/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 1	\$90.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 T 1	<u>Rate</u> \$90.00			
174 WSFA 12/07/17 12/07/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM 1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 T 1	<u>Rate</u> \$115.00			
175 WSFA 12/07/17 12/07/17 Today in Alabama 5am	5-530a	:30	NM 1	\$130.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 T 1	<u>Rate</u> \$130.00	•		
176 WSFA 12/07/17 12/07/17 WSFA 12 News at Five	5-530pm	:30	NM 2	\$560.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 2	<u>Rate</u> \$280.00			
177 WSFA 12/07/17 12/07/17 Today in Alabama 530a	528am-6am	:30	NM 1	\$150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	<u>Rate</u> \$150.00			
178 WSFA 12/07/17 12/10/17 WSFA 12 News at Six - MF		:30	NM 2	\$1.050.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	.00		, , , ,
Week: 12/04/17 12/10/17T 2	\$525.00			#E20.00
179 WSFA 12/07/17 12/08/17 Today In Alabama Start Date End Date Weekdays Spots/Week	6a-7a Rate	:30	NM 2	\$530.00
Week: 12/04/17 12/10/17T 2	\$265.00			
180 WSFA 12/07/17 12/07/17 NET NFL Thursday Pre-Ga		:30	NM 1	\$150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	<u>Rate</u> \$150.00	•		
181 WSFA 12/07/17 12/07/17 NBC Today Show	7-9am	:30	NM 1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17T 1	<u>Rate</u> \$115.00			
182 WSFA 12/07/17 12/07/17 NET NFL Thursday Game	730p-1030p	:30	NM 2	\$1,700.00
Start Date	<u>Rate</u>	.00		
Week: 12/04/17 12/10/17T 2	\$850.00			675.00
183 WSFA 12/07/17 12/07/17 NBC Today 2 Start Date End Date Weekdays Spots/Week	9-10am Rate	:30	NM 1	\$75.00
Week: 12/04/17 12/10/17T 1	\$75.00			
184 WSFA 12/05/17 12/05/17 WSFA 12 News at Ten - MI	•	:30	NM 2	\$830.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 -T 2	<u>Rate</u> \$415.00			
185 WSFA 12/05/17 12/05/17 Tonight Show	1035-1137pm	:30	NM 1	\$175.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	<u>Rate</u> \$175.00			
Week: 12/04/17 12/10/17 -T 1 186 WSFA 12/05/17 12/05/17 HARRY	2-3p	:30	NM 1	\$40.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	.00	,	÷ · - · - ·
Week: 12/04/17 12/10/17 -T 1	\$40.00			ድባር ርር
187 WSFA 12/05/17 12/05/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week	330-4p Rate	:30	NM 1	\$90.00
Week: 12/04/17 12/10/17 -T 1	\$90.00		1	

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Contract / Revision Alt Order# 08864314 1854598 /

Contract Dates Product Estimate # DOUG JONES FOR SEI 5105 12/03/17 - 12/12/17

Original Date / Revision <u>Advertiser</u> / 12/07/17 12/07/17 POL/Jones, Doug/D/Sena

thing Ob Olay Data Ford Data Data district	Start/End	Spots/	T C	4.	A
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	TypeSpo	is	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> 188 WSFA 12/05/17 12/05/17 WSFA 12 NEWS AT 4PM	Rate M-F 430-5P	:30	NM	1	\$115.00
Start Date End Date Weekdays Spots/Week	Rate	.30	MINI	'	\$115.00
Week: 12/04/17 12/10/17 -T 1	\$11 5 .00	•			
189 WSFA 12/05/17 12/05/17 Today in Alabama 5am	5-530a	. :30	NM	1	\$130.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	<u>Rate</u> \$130.00				
		.20	NM	4	£120.00
190 WSFA 12/12/17 12/12/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week	5-530a Rate	:30	INIVI	1	\$130.00
Week: 12/11/17 12/17/17 -T 1	\$130.00				
191 WSFA 12/05/17 12/05/17 WSFA 12 News at Five	5-530pm	:30	NM	2	\$560.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 2	<u>Rate</u> \$280.00	•			
Week: 12/04/17 12/10/17 -T 2 192 WSFA 12/05/17 12/05/17 Today in Alabama 530a		:30	NM	1	\$150.00
Start Date End Date Weekdays Spots/Week	528am-6am Rate	.30	INIVI	•	φ130.00
Week: 12/04/17 12/10/17 -T 1	\$150.00				
193 WSFA 12/05/17 12/05/17 WSFA 12 News at Six - MF		:30	NM	2	\$1,050.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 2	<u>Rate</u> \$525.00				
194 WSFA 12/05/17 12/05/17 Today in Alabama	6a-7a	:30	NM	2	\$530.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14.4	-	Ψ000.00
Week: 12/04/17 12/10/17 -T 2	\$265.00				
195 WSFA 12/12/17	6a-7a	:30	NM	2	\$530.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/11/17 12/17/17 -T 2	<u>Rate</u> \$265.00				
196 WSFA 12/05/17 12/05/17 ENTERTAINMENT TONIGH		:30	NM	2	\$650.00
Start Date End Date Weekdays Spots/Week	Rate				·
Week: 12/04/17 12/10/17 -T 2	\$325.00				
197 WSFA 12/05/17 12/05/17 The Voice	658-8pm	:30	NM	1	\$900.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	<u>Rate</u> \$900.00				
198 WSFA 12/05/17 12/05/17 NBC Today Show	7-9am	:30	NM	1	\$115.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 12/04/17 12/10/17 -T 1	\$115.00			_	
199 WSFA 12/12/17 12/12/17 NBC Today Show Start Date End Date Weekdays Spots/Week	7-9am Rate	:30	NM	2	\$230.00
Week: 12/11/17 12/17/17 -T 2	\$115.00				
200 WSFA 12/05/17 12/05/17 This Is Us	8-9pm	:30	NM	0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 12/04/17 12/10/17 -T 1 Spot Ch Date Range Description	\$600.00 Start/End Time	Weekdays Length Rate	Туре		
1 WSFA 12/04/17-12/10/17 This Is Us	8-9pm	-Tu :30 \$600.00	NM .		
Credited	- 4				
201 WSFA 12/05/17 12/05/17 NBC Today 2	9-10am	:30	NM	1	\$75.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17 -T 1	<u>Rate</u> \$75.00				
202 WSFA 12/06/17 12/06/17 WSFA 12 News at Ten - MF		:30	NM	2	\$830.00
LOT TOUR ITTOOLITE ITTOOLITE ANDLE IT INCMS OF IGHT MIL	10-1000piii	.50	1.41A1	۲.	φυσυ.υυ

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broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



www.wsfa.com

 Contract / Revision
 Alt Order #

 1854598 /
 08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SE 5105

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 12/07/17 / 12/07/17

	Start/End	Spots/	D 1	A
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 w 2	<u>Rate</u> \$415.00			
203 WSFA 12/06/17	10-11am <u>Rate</u> \$115.00	:30	NM	\$115.00
204 WSFA 12/06/17	1035-1137pm <u>Rate</u> \$175.00	:30 •	NM	\$175.00
205 WSFA 12/06/17	1137p-1237x <u>Rate</u> \$15.00	:30	NM	\$15.00
206 WSFA 12/06/17 12/06/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17w 1	1230-130p <u>Rate</u> \$225.00	:30	NM ·	\$225.00
207 WSFA 12/06/17	12-1230pm <u>Rate</u> \$150.00	:30	NM ·	\$150.00
208 WSFA 12/06/17	130-2p <u>Rate</u> \$45.00	:30	NM ·	\$45.00
209 WSFA 12/06/17	2-3p <u>Rate</u> \$40.00	:30	NM ·	\$40.00
210 WSFA 12/06/17	330-4p <u>Rate</u> \$90.00	:30	NM	\$90.00
211 WSFA 12/06/17	5-530a <u>Rate</u> \$130.00	:30	NM	\$130.00
212 WSFA 12/06/17	5-530pm <u>Rate</u> \$280.00	:30	NM 2	2 \$560.00
213 WSFA 12/06/17 12/06/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17w 1	528am-6am <u>Rate</u> \$150.00	:30	NM	\$150.00
214 WSFA 12/06/17	6-630pm <u>Rate</u> \$525.00	:30	NM :	2 \$1,050.00
215 WSFA 12/06/17	6a-7a <u>Rate</u> \$265.00	:30	NM :	2 \$530.00
216 WSFA 12/06/17 12/06/17 ENTERTAINMENT TONIGH Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17W 2	11630-7p <u>Rate</u> \$325.00	:30	NM :	2 \$650.00
217 WSFA 12/06/17 12/06/17 The Blacklist Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17W 1	658-8pm <u>Rate</u> \$300.00	:30	NM	\$0.00

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www.wsfa.com

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week , Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 The Blacklist Credited	Rate Start/End Time 658-8pm	Weekdays Length Rate W :30 \$300.00	Type NM	
218 WSFA 12/06/17 12/06/17 NBC Today Show Start Date	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
219 WSFA 12/06/17	8-9pm <u>Rate</u> \$375.00	:30 .	NM 1	\$375.00
220 WSFA 12/06/17 12/06/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17W 1	9-10am <u>Rate</u> \$75.00	:30	NM 1	\$75.00
221 WSFA 12/06/17 12/06/17 Chicago Pd <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17w 1	9-10pm <u>Rate</u> \$350.00	:30	NM 1	\$350.00
222 WSFA 12/10/17	1130p-12x <u>Rate</u> \$15.00	:30	NM 1	\$15.00
223 WSFA 12/07/17 12/07/17 DELAY/Tonight Show w/Jay Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 1	11105p-12m <u>Rate</u> \$175.00	:30	NM 1	\$175.00
224 WSFA 12/07/17 12/07/17 NET NFL Thursday Game Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17T 1	720-1030p <u>Rate</u> \$850.00	:30	NM 1	\$850.00
225 WSFA 12/06/17 12/10/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17w 1	1230-130p <u>Rate</u> \$225.00	:30	NM 1	\$225.00
226 WSFA 12/06/17 12/10/17 NET Early Today ON Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17WT 1	4-430x <u>Rate</u> \$5.00	:30	NM 1	\$5.00
227 WSFA 12/08/17 12/08/17 Blindspot Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17F 1	658-8pm <u>Rate</u> \$300.00	:30 .	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 12/04/17-12/10/17 Blindspot Credited	Start/End Time 658-8pm	Weekdays Length Rate F :30 \$300.00	<u>Type</u> NM	
228 WSFA 12/08/17	8-10pm <u>Rate</u> \$340.00	:30	NM 0	\$0.00
<u>Spot Ch Date Range Description</u> 1 WSFA 12/04/17-12/10/17 Dateline NBC Credited	Start/End Time 8-10pm	Weekdays Length Rate F :30 \$340.00	<u>Type</u> NM	
2 WSFA 12/04/17-12/10/17 Dateline NBC Credited	8-10pm	F :30 \$340.00	NM ¹	
229 WSFA 12/07/17 12/10/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week	1230-130p <u>Rate</u>	:30	NM 1	\$225.00

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www.wsfa.com

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SET 5105

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	Spots Days Length Week		Type Spo	ots	Amount
Start Date End Date Weekdays Spots/Week	<u>Rate</u>	24,0 20g		1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Week: 12/04/17 12/10/17TF 1	\$225.00	:30		NM	1	\$15.00
230 WSFA 12/06/17 12/10/17 Last Call With Carson Daily Start Date End Date Weekdays Spots/Week	Rate	.30		14141	•	Ψ10.00
Week: 12/04/17 12/10/17W-F 1	\$15.00					** **
231 WSFA 12/10/17 12/10/17 NET Early Today ON Start Date End Date Weekdays Spots/Week	4-430x Rate	:30		NM	1	\$5.00
Week: 12/04/17 12/10/17S 1	\$5.00					
232 WSFA 12/06/17 12/06/17 Wednesday Hour 1	658-8pm	:30		NM	0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17W 2	<u>Rate</u> \$250.00		•			
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	<u>Type</u>		
1 WSFA 12/04/17-12/10/17 Wednesday Hour 1 Credited	658-8pm	W ;30	\$250.00	NM		
2 WSFA 12/04/17-12/10/17 Wednesday Hour 1 Credited	658-8pm	W :30	\$250.00	NM		
233 WSFA 12/07/17 12/07/17 NET NFL Thursday Pre-Ga	m 630-730p	:30		NM	1	\$150.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 T 1	<u>Rate</u> \$150.00		•			
234 WSFA 12/08/17 12/08/17 AHSAA Football	7p-10p	:30		NM	0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 4	<u>Rate</u> \$100.00					
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	<u>Type</u>		
1 WSFA 12/04/17-12/10/17 AHSAA Football Credited	7p-10p	F :30	\$100.00	NM		
2 WSFA 12/04/17-12/10/17 AHSAA Football Credited	7p-10p	F :30	\$100.00 •	NM		
3 WSFA 12/04/17-12/10/17 AHSAA Football Credited	7p-10p	F :30	\$100.00	NM		
4 WSFA 12/04/17-12/10/17 AHSAA Football Credited	7p-10p	F :30	\$100.00	NM		
N 235 WSFA 12/10/17 12/10/17 NET Early Today ON	4-430x	:30		NM	1	\$3.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 S 1	<u>Rate</u> \$3.00					
N 236 WSFA 12/08/17 12/08/17 AHSAA Football	7-10p	:30	•	NM	0	\$0.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 F 2	<u>Rate</u> \$250.00					
Spot Ch Date Range Description	Start/End Time	Weekdays Length	Rate	Type		
1 WSFA 12/04/17-12/10/17 AHSAA Football Credited	7-10p	F :30	\$250.00	NM		
2 WSFA 12/04/17-12/10/17 AHSAA Football Credited	7-10p	F: :30	\$250.00	NM		
N 237 WSFA 12/10/17 12/10/17 Late News	1030p-11p	:30	•	NM	1	\$150.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 S 1	<u>Rate</u> \$150.00					
N 238 WSFA 12/08/17 12/08/17 AHSAA Football	7p-10p	:30		NM	3	\$750.00
Start Date End Date Weekdays Spots/Week Week: 12/04/17 12/10/17 F 3	<u>Rate</u> \$250.00			l		

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www.wsfa.com

<u>Contract / Revision</u>

1854598 / Alt Order #

08864314

 Contract Dates
 Product
 Estimate #

 12/03/17 - 12/12/17
 DOUG JONES FOR SEI 5105

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 12/07/17 / 12/07/17

*Line Ch Start Date End Date Description	Start/End Time	S Days Length V	pots/ /eek Rate	Type	Spots	Amount
Start Date End Date Weekdays Spots/Week	<u>Rate</u>					
N 239 WSFA 12/09/17 12/09/17 WSFA 12 News at Six-Sat	Sa 6-7pm	:30		NM	1	\$80.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 12/04/17 12/10/17S- 1	\$80.00					
N 240 WSFA 12/11/17 12/11/17 The Voice	7-9pm	:30		NM	1	\$900.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 12/11/17 12/17/17 M 1	\$900.00					
N 241 WSFA 12/12/17 12/12/17 Today in Alabama 5am	5-530a	:30		NM	1	\$150.00
Start Date End Date Weekdays Spots/Week	Rate					
Week: 12/11/17 12/17/17 -T 1	\$150.00					0450.00
N 242 WSFA 12/12/17 12/12/17 WSFA 12 News at Noon	12-1230pm	:30		NM	1	\$150.00
Start Date End Date Weekdays Spots/Week Week: 12/11/17 12/17/17 -T 1	<u>Rate</u> \$150.00		•			
TTOOK INTITUTE CONTRACTOR OF THE PROPERTY OF T						#47F 00
N 243 WSFA 12/08/17 12/08/17 Tonight Show	1035-1137pm	:30		NM	1	\$175.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 12/04/17 12/10/17F 1	<u>Rate</u> \$175.00					
					4	\$47F.00
N 244 WSFA 12/11/17 12/11/17 Tonight Show	1035-1137pm	:30		NM	1	\$175.00
Start Date End Date Weekdays Spots/Week	<u>Rate</u> \$175.00					
Week: 12/11/17 12/17/17 M 1	φι/5.00					
		Totals			180	\$36,342.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
11/27/17 -12/12/17	180	\$36,342.00	(\$5,451.30)	\$30,890.70
Totals	180	\$36,342.00	(\$5,451.30)	\$30,890.70

Signature:	Date:	
	 •	

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AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN 1854598 \$\$\$ REP HEADLINE# 8864314 TRF# \$\$\$ MOD# 9: UNAPPROVED REV #1

703-516-9680 RISK !!! REPORT FROM REP FAX# CREDIT ORDER WORKSHEET

DEC7/17 13.56 *** WSFA-TV ***

* * CHANGES * *

13 # SALESMAN REGIONAL DATE DEC7/17 (H) SCATTERGOOD RYAN EDDINS LOCAL OFF.# JEFF WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# ORDER, INVOICE) 1650 SUITE# (LINE, SE POLI/D JONES/D/SEN/AL COMMENTS: CANAL PARTNERS MEDIA 886431 PKWY 30339 75 # GA 900 CIRCLE DOUG JONES FOR SENAT EST#5105 CONTRACT WK-2ATLANTA DEC12/17 NAME ADV. NAME AGY. FLIGHT DATES DEC5/17 # # ORDER PRDCT ADV AGY

BILLING NEEDED COLOP TAX STATE CITY TAX

CANX NA SPOT, LN: 179

PREVIOUS TTL \$35,692 REVISED TTL, \$36,342 \$650 WAS MG FROM PREVIOUS

ADDED LINES 240-243

REVISED ORDER

REP:

750

56

STA:

THANKS JASMINE FOR RYAN

PLS CONFM

A CASH IN ADVANCE SCHEDULE **** SI SIHL ****

CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 ATLANTA, GA

: TOTL:	:SPTS:	*
DAYS		,
WEEK :	: TANI :	
:SPTS:	. /WK:	•
END	DATE	,
••	••	
START	DATE	
••		•
RATE		•
SEC:	••	
: LGTH :		•
TIME PERIOD		•
:CD:	: :#:	
LINE#:REP	: LINE	•
••		

TUE 12/12 12/12 5105 1 AGENCY EST# \$150.00 836 30 AGENCY ADVERTISER CODE = AGENCY PRODUCT CODE = 967 530A-600A Þ 240

Н

NEWS NEWS PROGRAM : CON COM1:

FAX# 703-516-9680 REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY ORDER WORKSHEET

DEC7/17 13.56 *** WSFA-TV *** CREDIT RISK !!!
HARRIS REPORT FROM REP
CHANGES

REP HEADLINE# 8864314 TRF# 1854598 \$\$\$ MOD# 9: UNAPPROVED REV #1 \$\$\$

:TOTL:	Н		н		1		36342.00 180
DAYS							
	TUE		FRI		MOM		TOTAL
WEEKINVT	/		7		\		CONTRACT
SPTS: /WK:	Н		Н		<u>۔</u>		00
END DATE	12/12		12/8		12/11		
START DATE	12/12		12/8		12/11		
RATE	\$150.00		\$175.00		\$175.00		
: LGTH : SEC :	30		30		30		
:LINE#:REP :CD: TIME PERIOD :	241 A 1200N-1230P	PROGRAM: NEWS CON COM1: NEWS	242 A 1035P-1135P	PROGRAM: TONIGHT SHOW CON COM1: TONIGHT SHOW	243 A 1035P-1135P	PROGRAM : TONIGHT SHOW CON COM1: TONIGHT SHOW	DEC/17 36342.00

ESTIMATED SHARES

DEMOS- RA35+* SVC- NSI

*-MULTIPLE N-PROGRAM NAME Z-COMMENTS M-MAKEGOOD Y-DAYS L-LENGTH X-LATE DE-DELETE E-EFF DATES T-TIME S-SPOTS PER WEEK C-CANCELLED R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT A-ADD MOD CODE

%

WIYC

(√) %

WBMM

%

CABL

WCOV 118

% % % %

WAKA EAKA

WNCF 148 ESFA 08

WSFA 39%

MARKET TOTALS \$27,215

AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN

TRF# 1854598 #1 \$\$\$

HEADLINE# 8864314 MOD# 9: APPROVED REV

REP SSS

DEC7/17 14.41 *** WSFA-TV *** STATION RISK !!! REPORT FROM CREDIT HARRIS ORDER WORKSHEET

703-516-9680

FAX#

.41 1.4 # SALESMAN REGIONAL DATE DEC7/17 (H) RYAN EDDINS SCATTERGOOD LOCAL OFF.# JEFF WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, S E CO-OP JONES/D/SEN/AL COMMENTS: MEDIA # 886431 PKWY 30339 PARTNERS 75 GA 900 CIRCLE CONTRACT EST#5105 WK-2ATLANTA, POLI/D CANAL DEC12/17 TAX SENAT ADV. NAME AGY. NAME STATE FOR DEC5/17 CONES FLIGHT DATES DOUG TAX # ORDER # PRDCT CITY ADV AGY

REVISED ORDER ADDED LINES 240-243 REP:

PREVIOUS TTL \$35,692 REVISED TTL, \$36,342

LN: 179 SPOT, CANX NA \$650 WAS MG FROM PREVIOUS PLS CONFM

THANKS JASMINE FOR RYAN

STA:

CASH IN ADVANCE SCHEDULE **** 4 SI SIHL **** CON CM

SENT TO: SE, SUITE#1650 ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY SATLANTA, GA 30339 ATLANTA, CONTRACT SCHEDULED FOR GENERATION THIS ORDER HAVE BEEN APPROVED. O Fi CHANGES NOTICE:

36342.00 180 TOTAL CONTRACT TOTAL